Corporate Identity and Brand Standards FOR LEGION BRANCHES



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INTRODUCTION

The Royal Canadian Legion brand is more than a logo: it includes everything that represents our organization, including our colours, messaging, and the Member experience. Our brand is built on a brand strategy that reflects how we want the public to view the Legion.

When a brand is used consistently across the organization, everyone benefits. It helps the public understand and trust the organization, and it makes it easier for people within the organization to communicate with the public.

This brand guide explains how Branches can use the Legion brand to raise awareness of the Legion, promote Branch events and initiatives and strengthen public and Member communications.



Who We Are

The Royal Canadian Legion is the foremost national organization whose Branches and Members strive to honour military service, promote Remembrance and provide valuable support and services to military and RCMP Veterans, their families and communities.



Our Goals

Our Mission and Vision Statement are at the heart of the Legion. They are the goal of everything we do.

Our Mission

Our Vision

To serve Veterans, including serving military and RCMP members and their families, to promote Remembrance and to serve our Communities and our Country.

To be the most highly respected Veteran and Community Service organization.

Our Values

Our core values reflect the people behind the brand: our Members. When someone walks through the doors of a Branch, we want them to feel these values in every interaction.

	SERVICE: We provide dedicated support and compassionate assistance.	INTEGRITY: We behave in a manner which inspires trust, mutual understanding and confidence.
RESPECT:	LOYALTY:	TEAMWORK:
We are supportive, inclusive, courteous and fair to all, honouring the dignity and worth of every person.	We are steadfast in our patriotic allegiance to the Sovereign, to our Country, to The Royal Canadian Legion and to our Comrades.	We cooperate and work together selflessly to achieve our shared Mission.

These values are reflected in the three pillars of Legion work:

Serving Veterans

Providing important services that have a positive impact on Veterans, families and communities.

Remembrance

Commemorating and memorializing the sacrifices made by Veterans to protect Canadians.

Community

Bringing people together, strengthening support networks and ensuring Veterans and their families never feel alone.

Using the Legion Brand



The Legion Logos

The Royal Canadian Legion has several different logos, each with their own levels of trademarks and approvals for Branches:

Your Branch logo

Your Legion Branch logo is a marker of your Branch's individual identity. It helps Branch's initiatives — and the hard work of the Members behind them — stand out in your community. Branch logos, which include the Branch identifier, must be used for all activities, signage, products and promotions. Branches do not need approval from National Headquarters to use their Branch logo.



Branch 000 City

ARTWORK

Custom Branch logos can be requested at <u>marketing@legion.ca</u>.



APPLICATION SIZES

The minimum recommended size for the Legion Branch logo is 1.5 inch or 3.81 centimetres. The length is measured from the left side of the "L" to the right side of the Poppy.



LANGUAGE OPTIONS

This logo is available in both English and French variants.

WHEN CAN BRANCHES USE THEIR BRANCH LOGO?

Branches may use their logo for:

In All materials that are for Branch communications, signage, initiatives, events or product sales

Custom Branch logos can be requested by contacting <u>marketing@legion.ca</u> and providing your Command, Branch number and town/city.

USING THE LEGION BRAND

Incorrect Logo Use

For approved logo usage, please refer to the previous page.



The Legion National Logo

The national logo is the logo most Canadians see when they think of the Legion. It is the logo used in national communications and signage, evoking a sense of love and pride in those who see it.

The national logo is used only for national Legion initiatives. Specific guidelines are in place for when a Branch may use the Legion national logo, and approval through Legion National Headquarters is required for use. Please contact <u>marketing@legion.ca</u> for more information.

This logo is available in both English and French variants.



WHEN CAN BRANCHES USE THE LEGION NATIONAL LOGO?

Branches may use the Legion national logo in materials if:

The materials are for a national initiative; AND

☑ The Branch has received approval from Legion National Headquarters

Branches may not approve the use of the Legion National logo for other organizations.

Contact marketing@legion.ca for more information.

Digital files of the logo can be requested at <u>marketing@legion.ca</u>.

Provincial Command Logos

The Provincial Command logos follow the same size guidelines as the standard Legion logo and is used only for provincial level Legion initiatives. Approval through the Provincial Command is required for use. Please contact your Provincial Command for more information.



WHEN CAN BRANCHES USE THE LEGION PROVINCIAL COMMAND LOGO?

Branches may use the Legion Provincial Command logo in materials if:

The materials are for provincial, territorial or zone-specific initiatives; AND

☑ The Branch has received approval from their Provincial Command

Branches may not approve the use of Command logos for other organizations.

Please contact your Provincial Command for information.

Digital files of the logo can be requested from your Provincial Command.

Legion Crest Guidelines

Queen Elizabeth II granted The Canadian Legion royal patronage in 1962. The Royal Canadian Legion crest is a royal symbol representing the Legion's association with the monarchy.

The Crest is not interchangeable with the other Legion logos. The Crest is ceremonial, whereas the Legion logo is the publicly recognized symbol of the organization.

However, like the logos, usage of the Legion crest follows a specific set of rules — including which collateral it can be used on.



Using the Legion Crest

The Legion crest is not intended to be used in promotional materials or signage and should only be applied in approved situations.

CORRECT USAGE:

- Procedural letters
- Certificates
- Headstone markers
- Signage at ceremonial or Legion business activities

EXAMPLES OF INCORRECT USAGE:

- Business cards or letterheads
- Branch websites or public signage
- Promotional posters or banners
- Products for resale

WHEN CAN BRANCHES USE THE LEGION CREST?

Branches may use the Legion crest in materials if:

The materials are for an approved usage; OR

 \checkmark The Branch has received approval from Legion Headquarters

Branches with existing Legion Crest signage or stationery may use that until it is time for replacement or reordering new stock. At that time, the Legion Branch Logo should be used.

Digital files of the Crest can be downloaded from the Member Services Website or requested at marketing@legion.ca.

Ladies' Auxiliary Badge

The Ladies' Auxiliary Badge is used exclusively for the promotion of Branch or Provincial Ladies' Auxiliary materials. Questions regarding use of the crest should be directed to the Provincial Ladies' Auxiliary contact or your Provincial Command.



WHEN CAN BRANCHES USE THE LADIES' AUXILIARY BADGE?

Branches may use the badge in materials if:

 \checkmark The materials are related to the Ladies' Auxiliary

Digital files for the Ladies Auxiliary crest are available on the Member Services Website or requested at marketing@legion.ca.

Official Colours for Legion Graphics

Corporate		Pantone	С	М	Y	K	R	G	В	Grey%	Hex #	Websafe
Legion Black PMS Black C	RED	186C coated stock 032U uncoated stock	12 12	100 83	91 58	3 1	206 214	14 81	45 92	55%	F20017	FF0000
С М Ү К 75 68 67 90	BLUE	286C coated stock 301U uncoated stock	100 90	84 75	12 1	4 0	0 46	51 85	161 165	90%	0D3692	003399
R G B 0 0 0	GOLD	465C 872U metallic	26	40	73	3	188	149	92	30%	CB9F5B	CC9966
WEB SAFE	BROWN	1405C	41	62	100	37	111	76	29	70%	5E3C00	663300
#000000		127C	5	10	70	0	244	219	108	10%	FFED7B	FFFF66

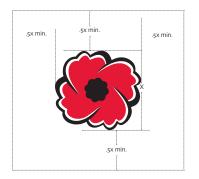
The Poppy Trademark

The Poppy symbol is a registered trademark of the Dominion Command of The Royal Canadian Legion. To safeguard the sacred Poppy and protect it from misuse and commercialization, there are strict rules and approvals required for use, as outlined in the Legion Poppy Manual. View online at <u>legion.ca/poppy-manual</u>

The Poppy can never be used as a symbol of Remembrance for profit or personal gain and may not be used without the express written permission of Dominion Command by any organization, group, community, or individual for commercial or charitable display or public distribution.

The Legion's trademark applies to all variations of the Poppy image (lapel Poppy, Poppy logo, symbols and flower) when used in the context of Veterans, remembrance and fund raising.

All requests for usage must be addressed to the Coordinator, Dominion Command Poppy and Remembrance Committee at poppytrademark@legion.ca.



ARTWORK

The Poppy artwork and display requirements can be requested by contacting the Coordinator, Poppy and Remembrance Committee at poppytrademark@legion.ca.

WHEN CAN BRANCHES USE THE POPPY?

Branches may use the Poppy trademark in materials if:

☑ It is being used for commemorative activities; AND

☑ The Branch has received approval from the Coordinator of the Poppy & Remembrance Committee*

* There are specific requirements to request use of the Poppy. More information on requesting trademark usage can be found online at <u>legion.ca/poppy-trademark</u>.

Writing with the Legion Brand

USING OUR TONE OF VOICE

The Legion uses a specific tone of voice in its written materials to ensure our message is delivered consistently. We describe the Legion's tone of voice as respectful, welcoming and proud.

Respectful:

Our most important audience is Canadian Veterans. We must always demonstrate the utmost respect for those who have risked or sacrificed their lives.

CORRECT:

We are Canada's largest Veteran support and community service organization, helping Veterans get the care and support they deserve.

INCORRECT:

We are Canada's most monumental Veteran assistance establishment, bringing to the table the care and support of which they are worthy.

Welcoming:

Those we want to reach may be suffering and withdrawn, or they may not know what exactly The Royal Canadian Legion does. To support Veterans, their families and communities, we must be welcoming and approachable – never intimidating or dismissive.

CORRECT:

Becoming a Member of the Legion is the ultimate way to show your gratitude and give your support. You don't have to be a Veteran to join and make a difference.

INCORRECT:

Real Canadians support the Legion. Prove how much you care about Canada's Veterans by becoming a Legion member today.

Proud:

Legion Members know the value of what the organization does for Veterans. We should always speak about our contributions with confidence and pride.

CORRECT:

The Legion is proud to support military members and their families by sponsoring the Canada Army Run.

INCORRECT:

The Legion is sponsoring the Canada Army Run this weekend.

TIP: Consider who will be reading your text when you write! Messaging should speak directly to that audience, whether they are Members, Veterans and their families, or the public.

"The Royal Canadian Legion" vs. "The Legion"

Our full brand name is The Royal Canadian Legion. The full name should be used wherever space allows, especially in titles, headlines, opening paragraphs and other important text.

After the full name has been used, the short form "the Legion" can be used in longer text such as webpages and press releases. The short form may also be used in situations with character limits such as social media.

Approved Fonts

To keep the Legion brand consistent across all communications, the following fonts should be used where possible. These fonts are the Legion's unique handwriting and add emphasis to our brand personality.

PRIMARY BRAND FONTS

Both primary fonts are available for download on the Member Services Website under Branch and Command Resources / Marketing and Public Relations.

Sense

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!"#\$&%()+/?@

Numbers to be formatted as uppercase/all caps for use in promotional graphics.

1234567890

Georgia

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!"#\$&%()+/?@

ALTERNATIVE FONTS

If the primary Sense Legion font is not available on your device, you may use this font in its place.

Arial

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!"#\$&%()+/?@

Your Branch Online



Creating a Branch Website

Every Legion Branch is encouraged to create its own website to help promote Branch activities or other community events.

Getting Started

If your Branch doesn't already have its own website, these tips can help you get started:

- Branches are required to use their Legion Branch logo on their website.
- A website style guide to help web developers create a similar look and feel to Legion.ca is available on the Member Services Website.
- Branches are encouraged to use wording from the <u>Legion.ca</u> website on their Branch site to support brand consistency.
- Branches are welcome to use any images downloaded from the Dominion Command Flickr page, Google Drive, or from Legion.ca for their site.

If you haven't already done so, provide your Branch website URL and email address to <u>membership@legion.ca</u> and we can add it to our <u>Legion.ca</u> Branch locator tool.

Updating your Branch Website

If your Branch already has a website, you can help improve it with these tips:

- Link to Legion.ca where appropriate, such as to the Membership Join and Renew pages, as that website is kept up to date and has the latest promotions.
- If your Branch website links to PDF registration forms, ensure the forms are kept up to date. Watch for all-Branch emails about updated resources and visit the Member Services Website for the latest forms and documents.
- Review content and links at least once a year to ensure information is current and accurate. Updated information including membership statistics, programs and services for Veterans, and national Legion initiatives are available <u>legion.ca/news/media-inquiries</u> and <u>legion.ca/who-we-are/questions-and-answers</u>.
- Support member retention efforts by offering online membership renewal! Input your Branch rate on the Member Services Website and post a link on your website encouraging Members to renew online.

Social Media - Trademark Policy

For the purposes of this policy, reference to registered trademarks will include the name "Legion," the Legion logo, the Legion Badge, and the Ladies Auxiliary Badge. Any requests for use of the registered Poppy symbol trademark will be directed to the Poppy & Remembrance Committee at poppytrademark@legion.ca.

For the purposes of this policy, reference to "social media" includes Facebook, Twitter, Blogs, and similar new media in the future.

The Policy

Legion Branches, Zones, Districts, Commands and Auxiliary groups may use their respective Legion logo (with identifier) for social media, provided the following conditions are met:

- The entity name or number is clearly shown where the trademark is used. Viewers need to understand what Branch, Zone, District, Command or Auxiliary group is represented.
- 2. Control and ownership of the media vehicle complete with all passwords, registrations and logins be retained by the executive elected officers of the Branch, Zone, District, Command, Auxiliary group or persons designated responsible by the executive.
- 3. The registered trademark images are not authorized for use by an individual Legion member or the general public, only for use by Legion entities as described in item 2.

- It is understood no ownership or control of the registered trademarks is suggested or implied.
- 5. The content of the social media site be respectful of Veterans and The Royal Canadian Legion.
- 6. The content of the website be in keeping with the Purposes and Objects of the Legion as defined in the general bylaws.
- 7. It is understood that Dominion Command of The Royal Canadian Legion reserves the right to restrict the use of all registered trademarks if such usage is not in adherence with the Legion's Purposes and Objects as defined in the General By-Laws.

Advice or direction on how to use these registered trademarks is available at <u>marketing@legion.ca</u>. Registered trademark images are available in black and white, or colour, in all commonly used formats. The images shown on the Dominion Command website are intentionally not suitable for reproduction and are of a resolution that will not reproduce well.

Social Media - Brand Alignment

Social media, like Facebook, Twitter, Instagram or blogs, is an excellent way to introduce your Branch to your community, share the work of the Legion, and promote upcoming events and initiatives. The following guiding principles will help ensure Branch messaging is in adherence with the Legion's Purposes and Objects as defined in the General By-Laws, reflects the mission, mandate, and values of The Royal Canadian Legion and minimizes a potential public relations crisis or legal action.

Branch social media accounts

- Legion Branches may create accounts to represent themselves on whichever social media platforms they choose.
- Identify your Branch on the social media profile with the Branch name, number, location and Branch logo (with Branch identifier).

Appropriate messaging

- Branch communications should support the Legion brand, its mission and related activities. Include posts about Legion support for Veterans, Remembrance and the great work Members do in the community. Legion Headquarters social media accounts are a great source of content to share.
- When promoting social events, share how revenue generated supports the Legion's work. Do not post photos of overconsumption of any substance, distasteful behavior or any image or messaging that does not reflect the values of the organization. When in doubt, don't post it.
- Whether on a publicly accessible social media platform or within closed private groups, everything you post online can be copied and shared to a wider audience. Use best judgement and be sensitive around topics that may be considered objectionable or inflammatory.

Legal and public relations considerations

- Abide by appropriate industry laws and guidelines. Source information appropriately, and be mindful of copyright laws, confidentiality policies, privacy laws, etc.
- Receive consent (or parental consent for any minor) before sharing a story or photo of an identifiable individual.
- Ensure messaging is factually correct (don't say anything contradictory to the Legion's website or the organization's stated positions). Where appropriate, indicate the opinions expressed represent the views of the Branch.

When it comes to social media, the viral nature of information sharing online is an effective and powerful way to reach a vast audience. When we use social media well, the positive impact can be enormous.

Brand Resources

Free Legion Branded Branch Resources

A wide range of resources are available to print or order online. Find recruitment and retention materials from welcome letters, renewal posters, brochures, and more. Place your order today: 1-888-301-2257 or supply@legion.ca



MEMBERSHIP POSTER #800391 English #800392 French



MEMBERPERKS® POSTER

#800725 English #800726 French



Renew your

Legion

membership

<image><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header>

PRINT OR DIGITAL RENEWAL LETTER #800395 English #800396 French



MEMBERSHIP TRI-FOLD FLYER #800307 Bilingual

RENEWAL

#800393 English

#800394 French

POSTER

MEMBER

WELCOME LETTER

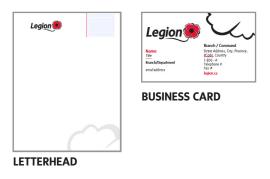
#800805 English

#800806 French

Resources available for download

Resources are also available for download online. From posters to print ads, radio ads to display banners, business templates and more.

Visit the Legion Member Services Website for these and more! **portal.legion.ca/marketing**





PROGRAM



PRINT AD



JOIN BANNER

Linked Content

If you're reading this guide offline, type these web addresses into your browser to access Legion resources, social media and more.

Helpful online links:

Trademark information: <u>legion.ca/poppy-trademark</u> Image links: <u>portal.legion.ca/marketing</u> Canada's Privacy Laws and Canada's Anti-Spam Legislation (CASL): <u>portal.legion.ca/casl</u> Find a branch: <u>legion.ca/contact-us/find-a-branch</u>

Visit the Legion on Social Media

Facebook	Facebook.com/CanadianLegion
Twitter	Twitter.com/RoyalCdnLegion
Instagram	Instagram.com/RoyalCanadianLegion
YouTube	YouTube.com/RCLDominionCommand
LinkedIn	LinkedIn.com/company/royalcanadianlegion
Flickr	Flickr.com/photos/royalcanadianlegion/albums