PROCÈS VERBAL

CONSEIL EXÉCUTIF NATIONAL RÉUNION PRÉ-CONGRÈS 2021

Our Mission is to serve Veterans, which includes serving military and RCMP members and their families, to promote remembrance and to serve our communities and our country.

12 AUGUST 2021



PROCÈS VERBAL – CONSEIL EXÉCUTIF NATIONAL RÉUNION PRÉ-CONGRÈS 2021 – 12 AOÛT 2021

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SONT PRÉSENTS

Tom Irvine - Président national

Bruce Julian - Premier vice-président national
Dave Flannigan - Président national sortant
Angus Stanfield - Vice-président national
Brian Weaver - Vice-président national
Owen Parkhouse - Vice-président national

Bill Chafe - Président national des débats

Mark Barham - Trésorier national

Larry Murray - Grand président honoraire

Valerie MacGregor - Présidente / Dir. prov. – C.-B./Yn John Mahon - Président / Dir. prov. – Alb./T. N.-O.

Keith Andrews - Président / Dir. prov. – Sask.

Jerry Lava - Président / Dir. prov. – Man./N.-O. Ont.

Garry Pond - Président / Dir. prov. – Ont.
Kenneth Ouellet - Président / Dir. prov. – Québec
Terry Campbell - Président / Dir. prov. – N.-B.
Marion Fryday-Cook - Président / Dir. prov. – N.-É./Nt
Duane MacEwen - Président / Dir. prov. – Î.-P.-É.
Nathan Lehr - Président / Dir. prov. – T.-N./Lab.

Kandys Merola - Présidente – SACT

Jill Carleton - Présidente – Section spéciale BSO

Ken Sorrenti - Président - Comité Rituel & Récompenses

Jim Rycroft - Président - Comité Constitution & Lois

Andrea Siew - Président - Comité Défense & Sécurité

Craig Thomson - Premier vice-président / Dir. prov. - C.-B./Yn

Rosalind LaRose - Première vice-présidente / Dir. prov. – Alb./T. N.-O. Ernie Tester - Premier vice-président / Dir. prov. – Man./N.-O. Ont.

Derek Moore - Premier vice-président / Dir. prov. – Ont.

Daryl Alward - Premier vice-président / Dir. prov. – N.-B.

Donna McRury - Première vice-présidente / Dir. prov. – N.-É./Nt

Gerald Button - Premier vice-président / Dir. prov. – T.-N./Lab.

MaryAnn Misfeldt - Ancienne présidente nationale

MEMBRES DU PERSONNEL PRÉSENTS

Steven Clark - Directeur exécutif national

Danny Martin - Directeur – Services organisationnels
Raymond McInnis - Directeur – Services aux vétérans

Randy Hayley - Directeur adjoint – Service aux membres
Joan Elliott - Directrice adjointe – Approvisionnement

Dion Edmonds - Directeur adjoint - Marketing & Communications

Oksana Gorelova - Directrice - Services financiers
Jennifer Morse - Directrice générale - CANVET

Angela Keeling Colkitt - Éditeur – CANVET

INVITÉS PRÉSENTS

Jaiman Chin StrategyCorp Reema Bazzi StrategyCorp

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Médailles et barrettes Annexe X Annexe Y Rencontres et invitations Annexe Z Demandes de soutien Annexe AA Divers/Correspondance

ITEM 1: OUVERTURE DE LA SÉANCE

La séance de la réunion du Conseil exécutif national (CEN) débute à 13 h le jeudi 12 août 2021.

ITEM 2: MOTS D'OUVERTURE DU PRÉSIDENT NATIONAL

Ci-joint à l'annexe « A », l'allocution du président national.

ITEM 3: MOTS D'OUVERTURE DU GRAND PRÉSIDENT HONORAIRE

Ci-joint à l'annexe « B », l'allocution du Grand président honoraire.

ITEM 4: APPROBATION DU PROCÈS VERBAL / CYBERVOTES

Ci-joint à l'annexe « C », les décisions prises par cybervote depuis la dernière réunion du CEN.

MOTION: Que le procès-verbal de la réunion du CEN tenue les

24 et 25 avril soit approuvé. ADOPTÉE

ITEM 5: DISPOSITIONS ADMINISTRATIVES

Le Directeur exécutif national passe en revue les dispositions administratives pour la tenue de la réunion. Présenté à titre informatif seulement, ci-joint l'annexe « D ».

ITEM 6: EXAMEN DE LA STRUCTURE ORGANISATIONNELLE, DE LA

DOTATION EN PERSONNEL ET DE LA PRESTATION DE

SERVICES OPÉRATIONNELS

Jaiman Chin et Reema Bazzi, de StrategyCorp, présentent leur rapport sur l'examen de la structure organisationnelle, de la dotation en personnel et de la prestation de services opérationnels, le tout axé sur la campagne annuelle du coquelicot. Leur présentation est jointe à l'annexe « E ».

MOTION:

Que le Siège national de la Légion continue à établir, à développer et à gérer les liens et les alliances avec les entreprises partenaires nationales. De plus, afin de s'assurer que la Campagne du coquelicot effectue la distribution, maintienne le contact et réponde à la demande de coquelicots auprès des entreprises nationales partenaires, le Siège national de la Légion prendra les dispositions nécessaires pour distribuer les coquelicots directement aux points de vente de ses entreprises partenaires, et diriger les dons reçus

par ces points de vente vers le Fonds du coquelicot de la filiale locale. **ADOPTÉE**

MOTION: Qu'un département du Coquelicot soit créé au sein

du Siège national de la Légion, dédié au bon fonctionnement et à la gestion de la Campagne du coquelicot et des initiatives connexes du Souvenir.

<u>ADOPTÉE</u>

MOTION: Que l'établissement d'un carrefour dit provincial ou

d'un regroupement de filiales participantes dans des régions désignées, afin de réaliser l'efficacité administrative des fonds du coquelicot, la rationalisation des paiements et une utilisation normalisée des fonds du coquelicot au niveau local, soit reporté, en attente d'une étude et d'une consultation plus approfondies.

ADOPTÉE

MOTION: Que les recommandations de niveau 2 du rapport

de StrategyCorp, portant sur les occasions de modernisation pour appuyer les processus et stratégies clés de la Campagne du coquelicot, soient renvoyées pour étude au comité national approprié ou au département du Siège national de la Légion, et d'en assurer, en temps opportun, un suivi auprès du CEN pour leur examen et leur

décision. <u>ADOPTÉE</u>

ITEM 7: RÉUNIONS DES COMITÉS DE LA DIRECTION NATIONALE PAR VOIE DE VIDÉOCONFÉRENCE / TÉLÉCONFÉRENCE

Ci-joint à l'annexe « F » le rapport présenté par le directeur exécutif national.

MOTION: Que les comités de la Direction nationale, à

l'exception du CEN et des Officiers supérieurs élus (OSE), se réunissent par voie de vidéoconférence / téléconférence, à moins d'autorisation contraire du président national. Les réunions du CEN et des OSE continueront à se tenir à la Legion House en mode présentiel, sauf en cas de contraintes sanitaires ou de déplacements.

<u>ADOPTÉE</u>

ITEM 8: RAPPORT DU DIRECTEUR EXÉCUTIF NATIONAL

Le directeur exécutif national présente son rapport, ci-joint à l'annexe « G ».

ITEM 9: RAPPORTS DE COMITÉ

a. <u>Comité des anciens combattants, service et aînés (ACSA)</u>
 Le rapport du Comité ACSA est présenté. Ci-joint à l'annexe « H ».
 Le rapport ADOPTÉ

b. Comité Coquelicot & Souvenir

Le rapport du Comité Coquelicot & Souvenir est présenté. Voir ci-joint l'annexe « I ».

c. Comité de l'Adhésion

Le rapport du Comité de l'Adhésion, ci-joint à l'annexe « J », est présenté.

MOTION:

Étendre le Programme d'accueil des vétérans en rendant admissible les membres de la famille immédiate – soit les conjoints et les enfants – à l'offre d'adhésion gratuite d'un an à la Légion. Cette offre n'est offerte qu'aux nouveaux membres de la Légion.

ADOPTÉE

Le rapport ADOPTÉ

d. Comité des Sports

Le rapport du Comité des Sports, ci-joint à l'annexe « K », est présenté. Le rapport ADOPTÉ

e. Comité des Relations publiques (RP)

Le rapport du Comité des Relations publiques, ci-joint à l'annexe « L », est présenté.

f. Comité du Rituel et Récompenses

Le rapport du Comité du Rituel et Récompenses, ci-joint à l'annexe « M », est présenté.

MOTION:

Qu'une épinglette pour membre « *ordinaire* » soit créée et offerte pour la tenue informelle de la Légion.

ADOPTÉE

Le rapport ADOPTÉ

g. Comité Constitution & Lois

Le rapport du Comité Constitution & Lois, ci-joint à l'annexe « N », est présenté.

<u>Le rapport ADOPTÉ</u>

h. Comité RCEL

Le rapport du Comité RCEL, ci-joint à l'annexe « O », est présenté.

i. Comité Défense & Sécurité

Le rapport du Comité Défense & Sécurité, ci-joint à l'annexe « P », est présenté.

MOTION:

QU'IL SOIT RÉSOLU QUE, afin d'apporter un changement valable, le président national de La Légion royale canadienne demande au gouvernement de mettre en place un bureau entièrement indépendant d'Inspecteur général des Forces armées canadiennes et du ministère de la Défense nationale, et qui soit redevable au Parlement.

AGRÉÉE/ADOPTÉE
Le rapport ADOPTÉ

j. Assemblée consultative des vétérans

Le rapport de l'Assemblée consultative des vétérans, ci-joint à l'annexe « Q », est présenté.

k. Comité Tourné vers l'avenir

Le rapport du Comité *Tourné vers l'avenir*, ci-joint à l'annexe « R », est présenté.

I. Comité sur la gouvernance

Le rapport du Comité sur la gouvernance, ci-joint à l'annexe « S », est présenté.

m. Comité du Centenaire

Le rapport du Comité sur la gouvernance, ci-joint à l'annexe « T », est présenté.

MOTION:

Il est proposé qu'un coordonnateur de comité soit assigné dès que possible au Comité du Centenaire.

ADOPTÉE

Le rapport ADOPTÉ

ITEM 10: CANVET PUBLICATIONS LTD.

Le rapport de CANVET Publications Ltd., ci-joint à l'annexe « U », est présenté à titre informatif seulement.

ITEM 11: FONDATION NATIONALE LÉGION

Le rapport de la *Fondation nationale Légion*, ci-joint à l'annexe « V », est présenté à titre informatif seulement.

ITEM 12: NOMINATIONS AU CONGRÈS NATIONAL

Les nominations suivantes aux fins du Congrès national ont été ratifiées :

Président d'assemblée : Dave Flannigan Directrice du scrutin : Lia Taha Cheng Officier d'installation : Larry Murray

Comité des appels du congrès : Mary Ann Misfeldt & les présidents sortants

MOTION: Il est proposé que les nominations au Congrès

national soient entérinées. ADOPTÉE

Le rapport ADOPTÉ

ITEM 13: RÉSOLUTIONS - CONGRÈS NATIONAL

Deux résolutions tardives ont été soumises à l'attention du CEN. L'une est jointe à l'annexe « W » et l'autre introduite dans le rapport du *Comité de défense et sécurité* qu'on retrouve à l'annexe « P ».

a. Soutien aux communautés autochtones du Canada

QU'IL SOIT RÉSOLU QUE, étant donné la nécessité d'une unité pancanadienne face à cet impératif national, et reconnaissant l'importance de sensibiliser davantage le public aux différentes cultures et au patrimoine, de mieux comprendre les injustices et de rendre hommage aux disparus, La Légion royale canadienne et toutes ses directions, filiales et membres, signifient leur appui sans réserve, de quelque façon possible et appropriée, et ce, en collaboration avec les communautés des Premières nations, des Métis et des Inuits, afin d'être partie prenante dans cette quête de guérison.

AGRÉÉE

ITEM 14: MÉDAILLES ET BARRETTES

Ci-joint l'annexe « X », présentée à titre informatif seulement.

ITEM 15: RENCONTRES ET INVITATIONS

Présenté à titre informatif seulement. Ci-joint à l'annexe « Y » la liste des rencontres et invitations.

ITEM 16: DEMANDES DE SOUTIEN

a. Une demande de soutien de 4 000 \$ a été présentée par *Aboriginal Veterans Autochtones* (AVA) pour la tenue d'une cérémonie commémorative spéciale le 22 septembre 2021. Ci-joint l'annexe « Z ».

MODIFIÉE:

MOTION TELLE QUE Qu'un montant de 5 000 \$ soit approuvé pour donner suite à la demande de soutien faite par Aborignal Veterans Autochtones (AVA) pour la tenue d'une cérémonie commémorative spéciale le 22 septembre **ADOPTÉE** 2021.

Le rapport ADOPTÉ

ITEM 17:	DIVERS/0	CORRESPO	ONDANCE
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À titre informatif seulement, ci-joint à l'annexe « AA » copie d'une note reçue.

CLÔTURE DE LA SÉANCE ITEM 18:

La séance du Conseil exécutif national est levée le jeudi 12 août 2021 à 14 h 57.

	Steven Clark	
Président national des débats	Directeur exécutif national	

ITEM 2: DOMINION PRESIDENT'S REMARKS

I wanted to take this opportunity to thank each and every one of you for your support for the last three years.

We have accomplished a tremendous amount of things. As a team we worked together throughout the pandemic and we kept our branches open and I am very proud of what we accomplished in this regard. I will never forget the past 3 years and I have you, the DEC, to thank for it. I wont list our accomplishments, which are many, as I am doing this on a Saturday for my report.

Thank you again everyone, give yourselves a pat on the back, well done, and I hope we continue to do this under new leadership.

ITEM 3: GRAND PRESIDENT'S REMARKS

THANK YOU, COMRADE CHAIR.

COMRADES, IT IS A PRIVILEGE AND A PLEASURE TO BE ABLE TO PARTICIPATE IN THIS IMPORTANT PRE-CONVENTION DEC WITH ALL OF YOU.

I WILL KEEP MY COMMENTS VERY BRIEF THIS AFTERNOON, AND RESTRICT MYSELF TO SOME WELL DESERVED 'THANK YOUS'.

SINCE THIS IS COMRADE TOM'S FINAL DEC AS DOMINION PRESIDENT I DID WANT TO EXPRESS MY PERSONAL THANKS TO HIM AS WELL AS A BIG BRAVO ZULU FOR ALL HIS SELFLESS DEDICATION AND TERRIFIC EFFORTS "AT THE HELM" OF THIS GREAT NATIONAL INSTITUTION FOR THE PAST THREE YEARS, INCLUDING THROUGH THE FIRST GLOBAL PANDEMIC IN A CENTURY.

I HOPE THAT AS YOU CONCLUDE YOUR TERM AS DOMINION PRESIDENT, TOM, YOU DO SO WITH A GREAT DEAL OF PRIDE AND A REAL SENSE OF ACCOMPLISHMENT.

DURING YOUR "WATCH" YOU HAVE MADE A HUGE DIFFERENCE FOR VETERANS AND THEIR FAMILIES AND ENSURED THE CONTINUED SURVIVAL OF THE ROYAL CANADIAN LEGION AS WE KNOW IT.

THANKS FOR YOUR STERLING AND COLLABORATIVE LEADERSHIP AND YOUR HARD WORK, TOM. IT HAS BEEN A REAL PRIVILEGE TO WORK WITH YOU DURING PARTICULARLY "INTERESTING TIMES".

SIMILARLY I WOULD LIKE EXPRESS MY DEEP PERSONAL APPRECIATION TO ALL MEMBERS OF DEC THROUGHOUT THE PAST THREE YEARS.

YOU ARE HIGHLY DEDICATED AND VERY SPECIAL PEOPLE AND HAVE BEEN A PARTICULARLY COHESIVE AND STRONG LEADERSHIP TEAM THROUGHOUT A HISTORICALLY CHALLENGING TIME FOR THE LEGION. IT HAS BEEN A REAL HONOUR AND A GREAT PLEASURE TO WORK WITH ALL OF YOU.

I HOPE THAT EACH OF YOU ALSO HAS A GREAT DEAL OF PRIDE AND A REAL SENSE OF ACCOMPLISHMENT FOR YOUR VARIOUS INDIVIDUAL AND COLLECTIVE ROLES IN SUCCESSFULLY SHEPHERDING THE LEGION THROUGH THE "TROUBLED WATERS" OF THE COVID-19 PANDEMIC.

THE OUTSTANDING SUPPORT PROVIDED BY COMRADE STEVEN AND THE EXCEPTIONAL STAFF AT LEGION HOUSE HAS BEEN ANOTHER ESSENTIAL ELEMENT IN THE SUCCESS ACHIEVED DURING THE PAST THREE YEARS, INCLUDING THROUGHOUT THE PANDEMIC.

A BIG BRAVO ZULU AND THANKS VERY MUCH TO YOU AND YOUR FINE TEAM, STEVEN, FOR YOUR ALWAYS STELLAR EFFORTS.

I LOOK FORWARD TO CONTINUING TO WORK WITH MANY OF YOU FOLLOWING THE CONVENTION BUT I WOULD LIKE TO SAY A SPECIAL THANK YOU TO COMRADE DAVE WHO IS LEAVING DEC AT THIS CONVENTION.

ALTHOUGH I WILL HAVE THE GOOD FORTUNE TO CONTINUE TO WORK WITH DAVE IN HIS ROLE AS CHAIR OF THE LEGION NATIONAL FOUNDATION BOARD, I DID WANT TO PASS ON A BIG BRAVO ZULU AS WELL AS MY PERSONAL CONGRATULATIONS AND SINCERE THANKS FOR ALL THAT HE HAS DONE AT THIS TABLE AND AT MANY OTHER TABLES IN THE LEGION FOR SO MANY YEARS AND FOR ALL THAT HE CONTINUES TO DO AT A PERSONAL LEVEL, FOR THE LEGION AND FOR VETERANS AND THEIR FAMILIES.

THAT CONCLUDES MY OPENING REMARKS.

THANKS VERY MUCH, COMRADES.

ITEM 4: APPROVAL OF DEC MINUTES / ELECTRONIC DECISIONS

a. Approval of Minutes

The DEC last met on 24-25 April 2021. The minutes were distributed electronically.

RECOMMENDATION: That the DEC minutes of 24-25 April 2021 be approved.

b. Review of Electronic Decisions/Email Voting

There were 5 Electronic Decisions / Email voting that took place since the last DEC meeting on 24-25 April 2021.

13 May 2021

That a donation of \$100K from the Dominion Command Poppy Trust Fund to the Canadian War Museum in support of the "In Their Own Voices" initiative be approved

CARRIED

13 May 2021

That the Wound Stripe pin be authorized for wear on Legion dress, to be worn on the left side of the blazer, centered below any medals and commendations.

CARRIED

13 May 2021

That the Legion partner with Coding For Veterans by supporting their national career caravan and by asking branches to consider offering their parking lot as part of the Veterans National Career Caravan, if practicable.

CARRIED

13 May 2021

That the Legion endorse the CDA statement on Sexual Misconduct and Culture Change in the CAF

CARRIED

13 May 2021

The Royal Canadian Legion was astounded to learn previously unknown and distressing details about a situation at Project Trauma Support and how it was managed by PTS leadership. Given the new information, the Legion will no longer consider future funding for PTS. We remain committed to supporting Veterans living with operational stress injuries only through programs that are both well-led and effective.

CARRIED

22 July 2021

That \$60,000 be approved from the Dominion Command Poppy Trust Fund to support the Immortal Poppy remembrance and fundraising initiative.

CARRIED

ITEM 5: ADMINISTRATIVE ARRANGEMENTS

a. Join Zoom Meeting

https://us02web.zoom.us/j/82571724340?pwd=eTBWMGJ3L01wQzhTQVVSc2JZd1NzUT09

Meeting ID: 825 7172 4340

Passcode: 150942 One tap mobile

+15873281099,,82571724340#,,,,*150942# Canada +16473744685,,82571724340#,,,,*150942# Canada

Dial by your location

+1 587 328 1099 Canada

+1 647 374 4685 Canada

+1 647 558 0588 Canada

+1 778 907 2071 Canada

+1 204 272 7920 Canada

+1 438 809 7799 Canada

Meeting ID: 825 7172 4340

Passcode: 150942

Find your local number: https://us02web.zoom.us/u/kbvBlw1a70

- a. <u>Reports</u>. Only committee recommendations for DEC discussion and decision are to be verbally presented. Only the recommendations included in each committee report requiring DEC decision will be read and addressed. All other items in committee reports are for information and will not be read out loud during the meeting. All meeting material is provided electronically and will not be reproduced in paper format.
- b. <u>Dress</u>. Relaxed dress may be worn.
- c. Zoom Etiquette.
 - Once the Dominion Chairman calls the meeting to order, all meeting attendees are to mute their audio until they are called upon by the Dominion Chairman to participate in the discussion. This will eliminate ambient feedback and noise.
 - Avoid backlight from bright windows; if possible, please do not sit with a window in your background.

- To raise your hand during the meeting
 - If on a PC or Mac, click the icon labeled PARTICIPANTS at the bottom of your screen, then click the button labeled RAISE HAND. Your digital hand is now raised. You can lower it by clicking the same button, now labelled LOWER HAND.
 - o If on a tablet, click the MORE icon and then click RAISE HAND. You can lower it by clicking LOWER HAND.

ITEM 6: ORGANIZATIONAL STRUCTURE, STAFFING AND OPERATIONAL SERVICES DELIVERY REVIEW

StrategyCorps personnel will present their report on the organizational structure, staffing and operational service delivery review with focus on the annual Poppy Campaign.

StrategyCorps concluded that the Legion's Poppy Campaign is facing unprecedented growth but lacks appropriate resourcing and processes to manage it. To maximize funds available for Veterans, they recommend centralizing key Poppy Campaign processes, increasing resourcing at Legion HQ, and modernizing integral parts of the Poppy Campaign. They make three Tier 1 recommendations (core) and six Tier 2 recommendations (modernization opportunities):

Tier 1 Recommendations

Centralize Corporate Partner Management and Poppy Distribution at Legion HQ

Currently, Legion HQ acquires and manages the extensive number of national corporate partners for the campaign; agreements with approximately 100 partners are already in place for 2021 with a financial commitment of approximately \$1M secured.

Poppy distribution to these national corporate partners, however, needs immediate attention. Presently, the Legion distributes Poppies to corporate partners via a branch-centric model, which requires that branch-level volunteers coordinate with local outlets to provide Poppies. Due to limited volunteer knowledge and understanding of Legion HQ guidelines, a shrinking volunteer base, inconsistency in corporate alignment, and rapidly increasing volume of corporate partners, significant gaps in coverage have emerged. You will recall that in 2020, of the 25,000 corporate partner outlets requesting Poppies, only 11,000 actually received them from branches. This identifies a serious inefficiency in Poppy distribution and impacts reach and public engagement through a greater difficulty in locating Poppies and a corresponding decrease in donations for branches.

As a solution, Legion HQ would arrange a drop shipment from the Poppy manufacturer in Toronto to each partner's corporate headquarters. The partners would then distribute the Poppies and trays internally to their locations, ensuring maximum coverage. This process is supported by the partners with many having already asked that this be implemented. Branches would still arrange to drop off Poppies to other local locations that are not part of the national corporate partner program.

Important: All donations received at each national corporate partner outlet would remain with the local branch, even though Legion HQ would supply the Poppies.

RECOMMENDATION:

That Legion Headquarters will continue to acquire, develop and manage relationships and partnerships with national corporate partners. Further, to ensure the Poppy Campaign distributes to, engages with, and meets the demand for Poppies among the national corporate partners, Legion Headquarters will arrange to distribute Poppies to national corporate partner outlets directly, with donations received at these local outlets to be directed to the local branch Poppy Trust Fund.

Create new Poppy Campaign Department at Legion HQ and increase Staff Complement with the addition of key roles

The creation of a Poppy Campaign cell at Legion HQ is overdue. Managing the campaign and numerous Remembrance initiatives is no longer a secondary duty as it was considered in the past. Currently driven by a single person (Freeman Chute), the demand for Poppies, use of the Poppy trademark, corporate partnerships, international initiatives and technological advancements require additional personnel resources. It was previously reported that over 4000 emails were received during the 2020 Remembrance period alone that required responses. Additionally, since January 2021, Legion HQ has received 768 Poppy trademark requests or reports of infringement that need to be investigated, with many more expected as we approach the fall Remembrance period. Safeguarding the Poppy trademark is essential.

Promoting Remembrance is one of the three main organizational pillars of our Mission and appropriate resources must be directed to that end. The success of the Poppy Campaign and elevated engagement with Corporate Canada and the public is unprecedented and it is imperative that Legion HQ has the infrastructure and personnel in place for the effective and successful management of the campaign for the benefit of all branches and Veterans in need.

StrategyCorps' recommendation is to establish a Poppy department of four personnel (positions and responsibilities attached) but through re-structuring of current personnel and agreements with the Legion National Foundation, only up to two new hires for the department will be required to achieve the same goal.

RECOMMENDATION:

That a Poppy Department be created at Legion HQ, dedicated to operating and managing the Poppy Campaign and related Remembrance initiatives.

Centralize Poppy Fund Administration by Establishing Provincial or Branch Hubs

StrategyCorps recommended developing provincial or branch area hubs to represent designated regions in order to achieve Poppy fund administrative efficiency, remittance streamlining, and standardization in the use of Poppy funds at the local level.

This recommendation has merit as there are definite administrative advantages that would lessen the burden currently required of branches, but it requires study, investigation and consultation. This review would be led by the Poppy department, in concert with the P&R Committee and P&R Committee of the Whole, to study the best way forward. Any operational transition would be implemented for a future Poppy Campaign.

RECOMMENDATION:

That the establishment of provincial or branch area hubs in designated areas to achieve Poppy fund administrative efficiency, remittance streamlining, and standardization in the use of Poppy funds at the local level be deferred pending further study and consultation.

Tier 2 Recommendations

StrategyCorps' analysis revealed additional modernization opportunities to support key Poppy Campaign processes and strategies with a focus on Volunteers, Technology, Communication and the Poppy Manual.

RECOMMENDATION:

That the StrategyCorps report Tier 2 recommendations concerning modernization opportunities to support key Poppy Campaign processes and strategies be referred to the appropriate Dominion Committee / Legion Headquarters Department for review, with recommendations to follow in due course for DEC consideration and decision.

	 In financial and budget management at the E1 level In contracting policies and procedures In conducting training and awareness campaigns In conducting media interviews. Other Must be adaptable to changing workflow and hours of operations to include weekends Must be willing to travel 	 Provide support for Convention, as required Prepare and Manage department budget Initiate the Immortal Poppy Campaign 2021
 Deputy Director/Manager Corporate Partners Manage a large volume of Corporate Partners who support the Legion's Poppy campaign Ensures consistency in Corporate Partner coverage at the NHQ level 	 Knowledge Of donation and sponsorship strategies Of donation and sponsorship platforms Of legislations governing charities, sponsorship and donations Of the RCL and LNF. Of RCL and LNF programs, Of the RCL poppy campaign, Of DND and CAF. Experience In managing donation and sponsorship programs In generating and managing corporate partnerships In managing and implementing communication plans 	 Manage Corporate Partnerships Receive, review and maintain partnership agreements and contracts Research, develop, implement and maintain policies and procedures for Branch-NHQ-Corporate relations. Generate and secure new corporate partnership opportunities. Manage Point of Sale (PoS) Three levels Manage Corporate Advertising (w/Legion Marketing and Corporate entity) Manage Corporate Donations (EFT/cheque) Manage donations to Legion and LNF Liaise with Finance Department on donation and reporting matters Manage corporate initiatives in support of the poppy campaign Manage the communications plan with corporate for Support for Programs Conduct presentations Manage and maintain the corporate database Track and report on corporate donations Manage and maintain the Corporate Partner list with Marketing Manage the webpage content Provide support for National Remembrance activities and ceremonies, as required Provide support for Convention, as required

	 In researching, developing, and implementing policies and procedures In reviewing legal documents and legal opinions In reviewing and interpreting constitutions and contracts In preparing and delivering communications strategies In human resources management In financial and budget management In contracting policies and procedures In conducting training and awareness campaigns In conducting media interviews, an asset 	
	 Other Must be adaptable to changing workflow and hours of operations to include weekends Must be willing to travel 	
 Manage and develop special projects in support of the RCL Generate and secure Corporate Partnerships in support of these projects and programs 	 Knowledge Of donation and sponsorship platforms Of legislations governing charities, sponsorship and donations Of the RCL and LNF, Of RCL and LNF programs, Of the RCL poppy campaign, 	 Manage the Digital Poppy campaign Manage the Pay Tribute campaign Manage the Remembrance Island program Manage the Immortal Poppy program Manage the Poster and Literary contest Manage the Pilgrimage program Secure and coordinate Corporate Partners sponsorship for each program Manage Corporate Partner initiatives related to the poppy campaign

	 Of DND and CAF. Experience In managing multiple corporate programs and campaigns In developing, implementing, and maintain policies and procedures In generating and securing corporate partnerships for program support In managing and implementing communication plans In preparing and delivering communications strategies In budget management In contracting policies and procedures 	 Manage the programs advertising with Legion Marketing and corporate entity Conduct presentations Provide content for webpages Manage and update the donation platform for each project Prepare reports, as required Provide support for National Remembrance activities and ceremonies, as required Provide support for Convention, as required
	Other	
	 Must be adaptable to changing workflow and hours of operations 	
	to include weekends	
Department Coordinator (Bilingual)	Must be willing to travel Knowledge	Coordinate and provide administrative support for the Poppy Campaign
Coordinator for providing customer support and administrative support to the Poppy Campaign Department.	 Of administration policies and procedures Of financial and accounting principles Of grammar and editing principles 	Department programs (Digital Poppy, Pay Tribute, Remembrance Island, and Immortal Poppy) Review outgoing documentation and ensure errors or omissions are resolved Coordination of EFT set-up and transfers to Branches (in conjunction with finance)
	 Of database management Of the RCL and LNF	 Coordinate the administrative support for Poster and literary contest Coordinate the administrative requirements, including travel arrangements, for the Pilgrimage

Experience

- In coordinating the administration of corporate programs
- In disseminating policies, procedures, and meeting minutes
- In electronic and physical document management
- In preparing reports
- In updating web content
- In receiving and responding to enquiries

Other

 Must be adaptable to changing workflow and hours of operations to include weekends

- Provide customer support to Corporate Partners and contractors and suppliers associated to the poppy programs
- Coordinate updates to the web pages
- Prepare reports
- Prepare and distribute documents for Commands, committee meetings, etc., as per Director direction





Table of Contents

This final report proceeds in three parts and includes the project's context, an executive summary, and a full analysis of our recommendations.

- 1 Project Background and Context
- 2 Executive Summary
 - Recommendations
 - ✓ **Tier 1**: Centralization and Enhancing Staff Complement
 - ✓ **Tier 2**: Modernizing Key Poppy Campaign Processes and Strategies
 - Appendix
 - ✓ Future State Process Maps
 - ✓ NHQ Financial Profile



Project Background & Context



Background & Purpose

The Royal Canadian Legion engaged StrategyCorp to provide recommendations for improving operations related to the Legion's growing Poppy Campaign.



Background & Purpose

StrategyCorp has been retained to review the Legion's organizational structure, staffing, and operational service delivery related to the Poppy Campaign, and develop recommendations for managing the Poppy Campaign's growth.

This report includes analysis and recommendations for improving the Legion's Poppy Campaign.

- ✓ Summarizes the current state, pain points, challenges, and service delivery and operating gaps related to the Poppy Campaign.
- ✓ Explains the methodology and processes used throughout the review.
- ✓ Translates identified issue areas and opportunities into actionable recommendations.
- ✓ Addresses the key gaps identified in managing the Poppy Campaign.

Project Scope

In Scope	Out of Scope
 The scope of this review focuses on the Legion's Poppy Campaign. ✓ Resourcing, staffing, and volunteer needs across the Legion. ✓ Communication flows and bottlenecks related to the Poppy Campaign. ✓ The Legion's corporate partnership model. ✓ Poppy fund management, administration, and donation redistribution. 	Although assessments of the Poppy Campaign include analysis of overlapping responsibilities across departments. The report does not include an in-depth analysis of the following: × Corporate services × Veteran services × Comptroller × Member services × Supply × Marketing and Communications × Legion Foundation

Methodology & Process

This study included interviews with 35 volunteers and staff from Branches, Districts and Zones, Provincial Commands, and NHQ across the Legion, in addition to a review of key data, documents, processes, and best practices.

Key inputs into the development of this report are the interviews with staff and volunteers at Branches, Districts, Zones, Provincials Commands, and NHQ.

Legion personnel participated in 35 interviews:

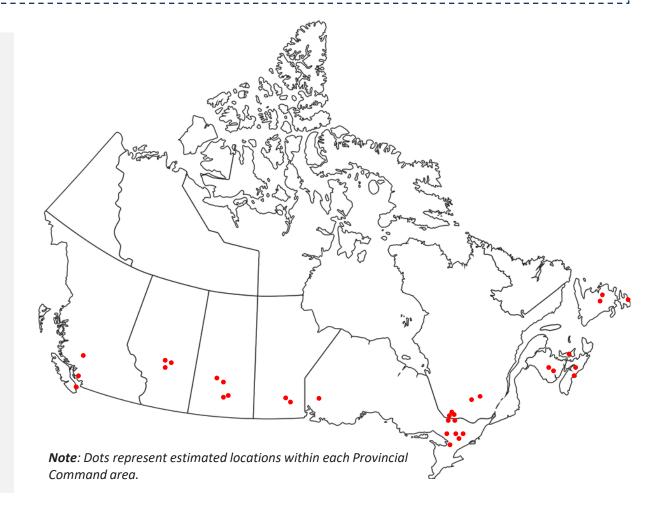
- 7 from NHQ and DEC
- 23 from Provincial Commands
- 5 from Branches

Note: Most interviewees were able to speak to their experiences at the Branch-level, in addition to their current responsibilities.

Data and documents reviewed included:

- NHQ, Provincial, and Branch financial information
- NHQ and Provincial resources and staffing data
- Corporate partnerships
- Poppy Manual

Each red dot • represents one interview, showing the breadth of input informing this review.





Executive Summary



Current State Assessment Findings

1 The current state assessment underscored the critical value of standardizing key processes, improving data gathering and insights for decision-making, and strengthening lines of sight into different levels of the organization's operations.

Key Strengths



Strong Public Support: Corporations, government, and the Canadian public are highly supportive of the Poppy Campaign. Demand for partnerships across the corporate ecosystem are climbing.



Success: Despite the challenges of the COVID-19 pandemic, the 2020 Poppy Campaign was viewed as a success.



Volunteer Commitment: Current volunteers are committed to the Poppy Campaign and the goals of the Legion.



Overall satisfaction with Branch-Province-NHQ relationship: There is a general appreciation for the level of commitment and resource-dedication to the Poppy Campaign across levels of the organization.



Poppy Orders: The poppy ordering process is working well.

Kev Challenges



Distribution of Poppies and Poppy funds: Corporate demand for poppies outweighs the capabilities of the Legion's current, branch-centric distribution model, and there is significant difficulty remitting collected Poppy funds to Branches.



Resourcing Model: Reliance on volunteers to deliver key services and tasks on behalf of the Poppy Campaign results in service gaps, and process inefficiencies.



Information Asymmetries: Presently, NHQ faces significant difficulty retrieving information and data related to financial reporting, and staff complement / resourcing from different organizational levels.



Communication: Chain of Command adherence and lack of technology enablement has resulted in inaccessible or inefficient communications which, in turn, has fostered distrust and misalignment at lower levels of the organization.



Modernization: Technology implementations have historically adapted to existing business processes resulting in exacerbated inefficiency in key processes.

The combination of challenges presently facing the Legion are primarily attributed to, or exacerbated by, the decentralization of key Poppy Campaign-related processes and programs across levels of the organization. Key operational bottlenecks can be resolved by implementing a more centralized operating model.



Alternative Operating Models for the Poppy Campaign

There are three main categorizations of operating models, each of which is outlined below. Presently, the Legion is characterized mainly as a decentralized model, with some qualities more aligned with hybrid operations.

Defining Alternative Operating Models

Decentralization

The transfer of **independence** in decision-making and general operations and functions from a central authority, to operating units (or Branches) at different levels of an organization.

Legion application

- Full autonomy for Branches to operate their Poppy Campaign.
- Limited support from NHQ to manage the Poppy Campaign.
- All corporate partners are managed locally or provincially.
- High degree of variability between Branch Poppy Campaigns across the Country.

Hybrid

The combination of two or more operating model types, requiring a high-degree of coordination. Hybrid models typically have a lower degree of standardization but **rely heavily on robust** integration and alignment.

Legion application

- High degree of Branch autonomy to design and operate Poppy Campaign.
- Resourcing responsibility to operate Poppy Campaign distributed between NHQ, Provincial Commands, and Branches.
- High degree of variability between Branch Poppy Campaigns across the Country.
- Corporate partners are managed mostly by NHQ, with Branches playing a front-line role.

Centralization

An anchor (hub) offering a full array of Poppy-related services, complemented by secondary establishments (spokes) which offer auxiliary support, coordination, and outreach to facilitate service provision.

Legion application

- Increased authority and resourcing for NHQ to manage the Poppy Campaign.
- Responsibility and resourcing for managing corporate partners rests with NHQ.
- Consolidate management and reporting for the Poppy fund to Provincial Commands or Branch Hubs with dedicated resourcing.
- Distribution of Poppy funds to Veterans remains localized.
- High degree of standardization for key processes related to data gathering and information sharing, communication, and Poppy fund use and administration.



The Centralization Value Proposition

Moving towards a centralized operating model for Poppy distribution to corporate partners and for Poppy fund administration will result in productivity improvements, a higher degree of standardization, and better conditions for continuous improvement.

Key Features



DELEGATED AUTHORITY to other levels within an organization is minimized or eliminated; fostering a centralized decision-making authority at the oversight and strategic levels of an organization.



HIGH DEGREE OF COORDINATION with grassroots levels of an organization is required to drive the achievement of mission, vision, and programmatic objectives. While decision-making and access to program resources is centralized, the coordination with, and support of entities closest in proximity to service recipients is required for highest program impact.



LEVERAGES GRASSROOTS HUBS in order to maintain line of sight into program progress and impact, service delivery coordination, and direct access to key recipients of service provision.



DEMOCRATICIZES INFORMATION SHARING to support business / corporate insights, address information asymmetries, and empower different levels of the organization to own change and drive the implementation of strategic decisions made at other levels of an organization.



RESOURCE EFFICIENCY & ECONOMIES OF SCALE due to minimized distribution of resources across levels of the organization tasked with the same or similar roles and responsibilities; centralized operating models can enable economies of scale.

Value Proposition

1

Strong leadership and organizational alignment enabling delivery on strategic objectives and mission

2

Enablement of data informed decision-making

3

Continuous improvement through better channels for sharing best practices and better technology implementations

4

Maintained proximity to service recipients, and better line of sight into program impacts

Future State Recommendations

The Legion's Poppy Campaign is facing unprecedented growth but lacks appropriate resourcing and processes to manage it. To maximize funds available for Veterans, we recommend centralizing key Poppy Campaign processes, increasing resourcing at NHQ, and modernizing integral parts of the Poppy Campaign.

Core Recommendations (Tier 1)

Centralize Corporate Partner Management & Poppy Distribution at NHQ

- 2 Centralize Poppy fund Administration through one of the following:
 - Option 1: Provincial Aggregation
 - Option 2: Branch 'Hub' Aggregation
- Create new Poppy Campaign Department at NHQ, and increase Staff Complement with the addition of key roles

Auxiliary Recommendations (Tier 2)

Volunteers

Develop standardized volunteer agreements with key organizations like the Cadets, and strategies for attracting more volunteers outside of the Legion's membership base.

Technology

Develop a technology strategy to establish mandatory standards on digital solutions for EFT use, communication, information sharing, reporting, and other key processes.

Communication

Develop a corporate communications strategy to standardize communication structure, approach, and language; and ensure that directives from NHQ are rolled out efficiently and in accessible language and packaging to Branches and Provincial Commands.

Poppy Manual

Establish processes for *continuously improving the Poppy Manual* in consultation with Branches and Provincial Commands and community stakeholders, to better reflect the changing needs of Veterans and reduce administrative effort at the Branch level.



10

Impact Evaluation Measure



DEC MINUTES

Evaluation of Poppy Fund Aggregation Options

Option 1 provides the greatest benefit to the Legion but is contingent on significant change management, and standards and protocol updates.

Criteria	Option 1: Provincial Poppy Fund Aggregation	Option 2: Branch 'Hub' Poppy Fund Aggregation	Rationale
Ease & Speed of Implementation	Implementation will require Branch buy-in, clear communication regarding impacts, and change management considerations related to control of Poppy Funds.	Successful implementation will require clear and consistent guidelines to Branch Hubs on reporting, data and information sharing, and operational standardization through in-depth change management plans.	 Option 1 presents the least complicated implementation path for aggregating administrative responsibilities of Poppy fund management at the Provincial level.
Stakeholder Buy-in	Branch buy-in will be required; challenges in achieving buy-in may occur due to the perceived loss of control over Poppy Funds.	Branch buy-in may occur more easily due to Poppy funds remaining at the local level. Access model, however, will mirror that of the Provincial model.	Option 2 presents higher chance of stakeholder buy-in, particularly among Branches. This is due to perceptions around control and access to Poppy funds
Administrative Efficiency and Standardization	Regional coordination and standardization improvements due to reduction in organizational levels with full autonomy related to reporting and information sharing responsibilities, among others.	Local standardization among Branch Hubs and improved administrative processes among Hubs. Outliers in rural areas may result in continued discrepancies and information asymmetries.	 Option 1 presents stronger outcomes related to unified and coordinated Poppy fund administration and standardization, and reduces outliers.
Return on Investment	Significant productivity gains related to reduction in duplicative fund administration, reporting, and management processes at different levels of the organization.	Efforts related to fund administration are maintained across each level of the organization, from Branches to Provinces. Duplicative processes are maintained, and productivity gains are minimal.	Option 1 presents more significant improvements in duplicative effort reduction and productivity gains.
Program Reach and Community Impact	Uploading of administrative and management responsibilities to the Provincial level frees capacity and allows Branches to focus on front-line support to Veterans.	Consolidation of administrative and management responsibilities at Branch Hub levels result in freed capacity among individual branches to better support Veterans. Branches maintain proximity to donation magnitudes, and Veteran impacts.	Option 1 presents a stronger opportunity for Branches to focus on their intended front-line, service provision role within the organization; improving program impact.
Evaluation Summary			Option 1 is expected to yield the greatest benefit to the Legion

Future State Roles & Responsibilities by Organization Level

Changes in roles and responsibilities across organization levels are namely related to corporate partner Poppy distribution, and Poppy fund management.

NATIONAL HEADQUARTERS

National Headquarters is responsible for setting standards, service levels, and expectations related to the Poppy Campaign, as well as fund management, administration, and use.

Veteran Support & Poppy Fund Use

NHQ is responsible for providing Provincial Commands with the guidelines and standards on operating the aggregated Poppy funds for branches in respective jurisdictions. This includes setting service levels and providing the tools to support adequate resourcing to successfully operate an aggregated fund.

Poppy Campaign Donation Collection

✓ NHQ will be solely responsible for corporate partnerships management, outreach, Poppy distribution, corporate donation collection, and remittance to aggregated Poppy funds.

PROVINCIAL COMMANDS

Provincial Commands will lead the administration, accounting, reporting, and management of key Poppy Campaign related functions, particularly fund management and support disbursement.

Veteran Support & Poppy Fund Use

- ✓ Provincial Commands will be responsible for holding Branch Poppy donations in trust and will be tasked with disbursing funds directly to Veterans pending approved service requests from Branches in their jurisdiction.
- ✓ Provincial Commands will have autonomy and responsibility over structuring their respective Poppy fund Administrator units / resources.
- ✓ Provincial Commands will be responsible for ensuring compliance of Poppy fund use with the Poppy Manual*, as well as financial reporting responsibilities to NHQ.

BRANCHES

Branches will maintain a central front-line role in engaging with Veterans and supporting the drive for Poppy donations during campaigns. Branches are no longer be responsible for administrative, accounting, and reporting related functions.

Veteran Support & Poppy Fund Use

- ✓ Branches play the central front-line role, maintaining their responsibility as the main point of contact between the Legion and Legion services, and Veterans in-need.
- ✓ Branches conduct Veteran intake and needs assessments, as well as submit service requests to Provincial Commands for Veteran financial support.

Poppy Campaign Donations Collection

- ✓ Branches continue to canvass local businesses and engage with the local community to drive donations during Poppy Campaign timelines.
- ✓ Branches are no longer responsible for outreaching to local corporate partners.



Future State Expected Benefits (1/2)

The combined effect of the recommendations outlined in this report are expected to result in the benefits outlined below. *Benefits related to each recommendation are detailed throughout the report.*



Centralized Operating Model



Organizational Structure & Staffing Level



Programs & Communication

Operational recommendations related to centralization are expected **to help alleviate efficiency and standardization challenges** presently facing the Legion.

- ✓ Establish **clear lines of sight** into financial status and program impact of Branch Poppy donations through the centralization of Poppy fund administration at the Provincial level.
- Improve data and information gathering mechanisms related to financial reporting through consolidated and standardized administrative responsibilities.
- ✓ Achieve administrative and process efficiency related to the elimination of duplicative effort and overlapping responsibilities across different organizational levels.

Organization and staffing level recommendations are focused on **improving capacity at NHQ to better meet growing Poppy demands** and to enable streamlining of roles and responsibilities at NHQ.

- Organization structure that is conducive to better meeting strategic and programmatic priorities and goals.
- ✓ Standardization of Poppy Campaigns year over year enabled by dedicated resources with clear and consistent roles and responsibilities.
- ✓ Improved workload distribution among resources namely involved in coordinating and managing the Poppy Campaign.

Programmatic benefits are enabled by the **re-focusing of Branches on grassroots, frontline responsibilities;** increasing capacity across the organization, and improving communications strategies.

- Consistent and accessible communications and directives, and increased engagement with volunteers and staff to minimize back and forth on key directives and communications.
- ✓ Freed capacity among Branches to focus on frontline Veteran support and less on administrative responsibilities.
- Poppy Manual updates **reflect the changing needs of Veterans**, and reduce administrative effort for Branches.

Streamlining and standardizing processes can result in a productivity gain of 5 to 10%. Addressing duplication in effort can result in a productivity gain of 10 to 25%.*

Streamlining roles and responsibilities can result in a productivity gain of 5 to 10%.*

Best practice indicates that clear and quality engagement with staff (and volunteers) can increase productivity by 5 to 17% due to a strengthened sense of accountability and responsibility among staff.*



Future State Expected Benefits (2/2)

A small resourcing investment will result in a large increase in Poppy fund revenues, decrease in administrative costs, and focus staff and volunteer effort and output on optimal tasks.

	Resourcing Gaps					
Total Corporate Outlets (2020)	~25,000					
Corporate Outlets Engaged (2020)	~11,000 (44%)					
Corporate Outlets Missed (2020)	~14,000 (56%)					
Total Corporate Donations (\$) (2020)	[Approximately what amount of funds were collected through the 11,000 outlets?]					
Corporate Pledges to NHQ (\$) (2021)	\$5M					



- Recommendations outlined in this report will allow the Legion to better meet the demands of its growing volume of corporate partners
- ✓ Recommendations will also enable the Legion to improve outlet coverage and reduce or eliminate missed revenue opportunities among local corporate outlets and increase the amount and speed of access to poppy fund revenues to the local branches.
- ✓ Greater administrative and organizational capacity will enable branch volunteers to focus efforts on serving veterans and engaging their local communities while reducing the administrative burden and reporting requirements required by the branches.



Future State Expected Cost Sources & High-level funding Approach

Increased revenues are expected to **surpass the expected costs** of implementation related to resourcing at NHQ and Provincial Commands.

High-level Resource Funding Options

Option 1 (recommended)

- Modify Poppy Manual to permit Poppy funds to cover resourcing costs.
- Implement an administration fee on collected donations to subsidize required resourcing.

Option 2

 Use NHQ General funds to fund additional resourcing at NHQ and Provincial Commands.

Option 3

- Use NHQ General funds to fund additional resourcing at NHQ.
- Instruct Provincial Commands to use Provincial General funds for additional resourcing needs.

Expected Resource Requirements:

- ✓ Poppy Campaign resourcing at NHQ
- ✓ Poppy fund administration resourcing at Provincial Commands

Future state resourcing costs are expected to be concentrated at the National Headquarters and Provincial Command level.



Recommendations

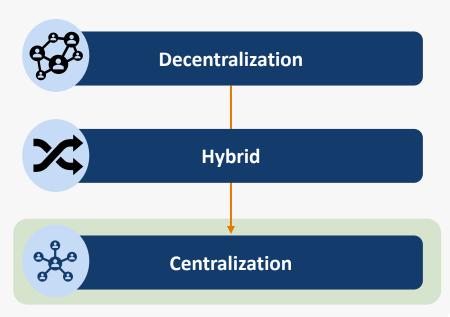


Section Roadmap and Recommendations Framework

This section will outline the proposed recommendations in detail. Recommendations are divided into two tiers, and are based in a centralization framework as described below.

Alternative Operating Models

Evaluating the Legion's current state and defining the future state using alternative operating models as the guiding framework informing recommendations.



Tier 1 Recommendations: Centralizing key Poppy Campaign functions

Tier 1 recommendations refer to core operational changes required to improve program and service delivery.

Centralize corporate partner Poppy distribution at NHQ.

Aggregate Poppy funds

to centralize management and administration.

Resource NHQ by increasing departmental capacity and staff complement to meet the growing needs of the campaign.

Tier 2 Recommendations: Improve Poppy Campaign Support Functions *Tier 2 recommendations are supplementary initiatives to strengthen the core operational changes and overall delivery of programs and services.*



Volunteers: Share best practices and strengthen community engagement to restock volunteer pipeline outside the membership.



Technology: Adopt mandatory standards on communications technology and implement technology solutions at NHQ to minimize manual effort.



Poppy Manual: Amend the Poppy Manual to better reflect the changing needs of Veterans.

Tier 1 Recommendations

Poppy Campaign Centralization Initiatives

The initiatives outlined below will enable centralization of key Poppy Campaign functions, programs, and processes.

Poppy Campaign Centralization

Core Challenges

As the demand for Poppies continues to grow, there are significant constraints facing the Legion related to: **corporate partnership management, resourcing, Poppy distribution channels, and donation remittances.**



Inconsistency in Poppy distribution to local corporate outlets due to branch-centric processes, and knowledge limitations due to volunteer reliance.



Challenges in fund remittances to branches post-Poppy campaign due to a) volume of branches and b) chequereliance.



Insufficient resourcing at NHQ to support breadth of the Poppy Campaign related to key programs and processes (corporate partner management, digital Poppy, lapel Poppy, education pillars, among others).

Recommended Initiatives

1 CENTRALIZE CORPORATE PARTNER POPPY DISTRIBUTION and MANAGEMENT AT NHQ

To ensure that the Poppy Campaign distributes to, engages with, and meets the demand for Poppies among corporate partners, it is recommended that National Headquarters distribute Poppies to local outlets directly, and continues to manage relationships with corporate partners.

2 AGGREGATE POPPY FUND ADMINISTRATION at a LOCALIZED LEVEL (OPTION 1 AND 2)

Develop aggregates to represent designated regions in order to achieve Poppy fund administrative efficiency, remittance streamlining, and standardization in the use of Poppy funds at the local level.

3 CREATE A POPPY CAMPAIGN DEPARTMENT and INCREASE STAFF COMPLEMENT AT NHQ

Create a department at NHQ dedicated to operating and managing the Poppy Campaign. Increase staff complement at NHQ to include resources dedicated to key responsibilities related to corporate partner management, Poppy Campaign preparation and mobilization, as well as required support staff. Suggested resourcing will improve the balance of responsibilities, enable strategic priorities, and support standardization between Poppy Campaigns.



1. Centralize Corporate Partner Management & Poppy Distribution at NHQ



Centralize Corporate Partner Management & Poppy Distribution at NHQ

Centralization of corporate partner Poppy distribution will address gaps in coverage resulting from the existing Branch-centric distribution model.

The Challenge

Presently, the Legion distributes Poppies to corporate partners via a branch-centric model, which requires that branch-level volunteers coordinate with local outlets to provide Poppies. Due to limited volunteer knowledge and understanding of NHQ guidelines, a shrinking volunteer base, inconsistency in corporate alignment, and rapidly increasing volume of corporate partners, significant gaps in coverage have emerged. *For example, in 2020, of the 25,000 local corporate outlets, only* ~11,000 were effectively reached; resulting in a gap of nearly 14,000 local outlets.

	The Opportunity		Rationale & Expected Benefits
		in tir	tralizing Poppy distribution to corporate partners will ensure that Poppies are delivered me for the Remembrance period, and will ensure that volunteer-reliance does not hinder reach and impact of the Poppy Campaign.
•	 It is recommended that Legion National Headquarters transition from a Branch-centric corporate partner Poppy distribution model, to a centralized distribution model in which NHQ ships Poppies to all corporate partners and local outlets directly for point of sale. In addition, it is recommended that Point of Sale, and Pay Tribute Poppy Boxes become the primary method for collecting donations when working with corporate partners in order to limit volunteer-reliance and liabilities associated with cash donations. This will support the mitigation of risks related to a shrinking volunteer base by reducing volunteer-reliance. 	Key	Benefits:
			Streamlined distribution and increased certainty that Poppies are reaching the targeted local outlets.
•			Better information and data gathering capabilities and insight on corporate partner relationships – e.g., receptiveness of local outlets, barriers to success, etc.
			Reduction of volunteer-reliance and mitigation of resource-constraint challenges related to distribution (such as corporate partners requiring a volunteer to canvass and remain at outlets for cash box monitoring).
		\checkmark	Elimination of current state coverage gaps.
			Standardization and increased oversight capacity over the impact, reach, and outcomes of the Poppy Campaign as it relates to corporate partnerships.

Centralize Corporate Partner Management & Poppy Distribution at NHQ

Centralization of corporate partner Poppy distribution will address gaps in coverage resulting from the existing Branch-centric distribution model.

Implementation Considerations

- Standardization and provision of EFT information to NHQ to ensure efficient and timely redistribution of donations to the appropriate local level.
- Change management considerations related to Branch buy-in and clear communication that Point of Sale (POS) donations through corporate partners will be redistributed to Branches based on donation source-region, and associated Areas of Responsibility (AORs).
- Clear, fully informed, and timely communication from Branches regarding gaps in coverage for cash donations based on their AOR where cash donations are continued to ensure that all outlets are covered and that coverage gaps are proactively addressed. NHQ will then be able to ship Poppies to partners for POS distribution.

Key Activities	2021 (Q3)	2021 (Q4)	2022 (Q1)	2022 (Q2)	2022 (Q3)
Develop guidelines and rules detailing protocol for addressing coverage gaps related to cash boxes (in accessible and clear language)					
Socialize the centralization plan with representatives at each level of the organization					
Conduct readiness assessment by engaging with Branches to ensure that there is clarity on the initiative					
Roll-out mandatory EFT use across Branches and Provinces*					
Set go-live date for full transition to centralized distribution for the next Poppy Campaign cycle (August – September 2021)					



2. Centralize Poppy Fund Administration



Options Overview

The options outlined below highlight different opportunities for establishing local centralization of Poppy fund administration and management.

Options Overview

Key Challenge

According to the Poppy Manual, Provincial Commands are responsible for all planning, organizing, implementing, and reporting of all Poppy and Remembrance activities within the jurisdiction of the Command. Branches, are tasked with ensuring that Poppy Trust funds are accounted for in accordance with Sections 1102-1104 and Section 1206 of the General By-Laws and ensuring that the Branch Status Report on Poppy Trust funds is completed and submitted to the appropriate Provincial Command for communication to NHQ. This has resulted in duplicative processes related to Poppy fund administration and management across different levels of the organization. Provincial Commands are ultimately responsible for financial compliance at the Branch level, but face significant challenges accessing and retrieving the required financial information due to limitations in volunteer knowledge.

Option	Description
Option 1: Provincial Aggregation of Poppy fund Administration	A Provincial Aggregation Model would require that Branch Poppy donations be centrally managed and administered at the Provincial Command level. Branch Poppy funds would be held in trust at the Provincial level, maintaining strict dedication to Branch-level programs.
Option 2: Branch 'Hub' Aggregation of Poppy fund Administration	Branch aggregation consists of creating Branch 'hubs' or 'chapters' based on location within metropolitan areas. Branches that are rural will maintain independence. Under this model, Poppy funds are managed and administered at each respective Branch Hub level.

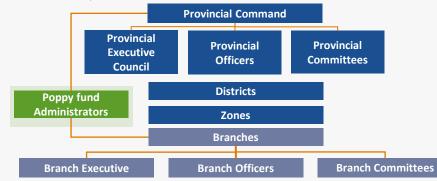


Option 1: Provincial Poppy fund Aggregation (1/2)

Option Assessment

KEY FEATURES

- 1. Provincial Commands are responsible for **all administrative**, **responsibilities** related to Branch Poppy donations (e.g., financial reporting, compliance, audit).
- 2. Constituent Branch Poppy donations are held in trust at the Provincial level with each Branch's respective funds maintained as their own. Additionally, these funds will maintain distinction from the Provincial Benevolent fund.
- 3. Provincial Commands are staffed with a **team of Poppy fund Administrators** dedicated to fulfilling Branch service requests, disbursing funds to Veterans, and conducting all Poppy fund administrative responsibilities.
- 4. Branches **maintain responsibility** for assessing Veteran needs and completing service requests to Provinces; and are the primary point of access for Legion Services.
- 5. Branch requests are processed, and funds are disbursed to Veterans based on agreed upon **service levels** (e.g., within 48 hours).
- 6. Provincial Commands **distribute funds directly to Veterans** upon the approval of Branch service requests.



Conditions for success

- Sufficient staffing of Poppy fund administrators at Provincial Commands to manage volume of Branch requests and inquiries.
- Clearly defined service levels to ensure Branch requests are processed in a timely manner.
- Implementation of appropriate technology solutions to ensure the reduction of manual errors, reduce paper-based processes, facilitate efficient transfer of funds, and ensure that respective Branch donations are geo-tagged appropriately.
- Appropriate updates to the Poppy Manual to reflect required service levels for Poppy fund management and new responsibilities.

- ✓ **Opportunity for Charitable Status** at the Provincial Level.
- ✓ Productivity gains by streamlining and centralizing administrative functions reduces duplicative effort and improves transparency.
- ✓ Regional effort and coordination (and standardization) across Provinces and their Branch constituents, allowing for the impacts of the Poppy Campaign to be better tracked, monitored, and implemented as a regionally coordinated effort
- ✓ **Freed capacity among grassroots levels** of the organization to better focus on Veteran support and service impact due to reduced administrative burden on Branches.
- ✓ **Improved Administrative efficiency** across levels of the organization due to reduced number of reporting levels.
- ✓ **Improved span of control** due to reduced reporting and communication levels.
- ✓ Reduced financial burden on Branches.
- ✓ Minimization of volunteer reliance for knowledge-based work such as financial reporting.



Option 1: Provincial Poppy fund Aggregation (2/2)

Implementation Considerations

1. Development of a robust change management strategy to support the implementation of this model:

- Clearly define new roles and responsibilities in an amended Poppy Manual.
- Socialize new roles and responsibilities across different levels of the organization.
- Communicate detailed changes, and associated benefits.
- Establish Provincial Command and Branch buy-in.

2. Resourcing:

- Provincial Commands to identify the required resources to successfully deliver on this model.
- Additional resourcing must be made available at each Provincial Command to manage the newly centralized Branch Poppy funds, complete reporting requirements, collect information, and facilitate transfers to Veterans by Branch request.
- NHQ to support Provincial Commands in additional expenditures associated to Poppy fund Administration resourcing.

Key Activities	2021 (Q3)	2021 (Q4)	2022 (Q1)	2022 (Q2)	2022 (Q3)
Clearly define new roles and responsibilities					
Develop and distribute key communications material outlining the detailed changes emerging from the centralization of Poppy funds at the Provincial level, alongside their associated benefits for both levels					
Socialize new roles and responsibilities among Provincial Commands					
Socialize new roles and responsibilities among Branches					
Update Poppy Manual in accordance with new roles and responsibilities					
NHQ to work with Provincial Commands to identify required capacity and resourcing to effectively support the program					
Identify roll-out date, and conduct readiness assessment among Provincial Commands and Branches prior to implementation					
Continue to engage with Provincial Commands to assess resourcing requirements, and efficacy of the program					



Option 2: Branch 'Hub' Poppy fund Aggregation (1/2)

Option Assessment

KEY FEATURES

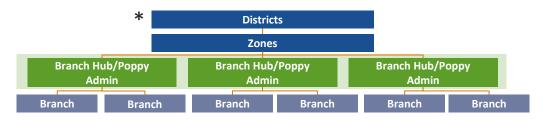
- 1. Branch Hubs are established based on metropolitan areas, and rural areas. Branches in concentrated urban areas become constituents of a Branch Hub, whereas **rural branches maintain their autonomy** due to location and proximity to others.
- 2. Individual Branch Poppy funds are held in trust at the Branch Hub level, consolidating several individual Branch-level donations at each respective Hub.
- 3. Each Branch Hub will be resourced with **paid a Poppy fund Administrator** in order to ensure the appropriate level of knowledge and expertise.
- 4. Fund management will consist of **financial reporting to Provincial Commands for communication to NHQ, providing audit and compliance information to Provincial Commands,** as well as the disbursement of Veteran supports directly to Veterans.
- 5. Access to funds for Veteran support services is based on **requests from Branches** to corresponding Hub Poppy Administrators.
- Individual Branches maintain their status as the primary point of access for Veterans seeking Legion services, and maintain management of key areas of responsibility related to canvassing and donations collection.
- 7. Branches are responsible for assessing Veteran needs, completing service requests, and ensuring Veterans are provided the correct financial supports to meet their needs.

Conditions for success

- Appropriate resourcing that reflects the required skills, knowledge, and expertise for fund management, administration, and disbursements.
- Implementation of appropriate technology solutions to ensure the reduction of manual errors, reduce paper-based processes, and facilitate efficient transfer of funds.
- Clear capacity and spans of control assessment to ensure balanced workloads among Hub-level Poppy fund Administrators.

Expected benefits

- ✓ Branch trust and transparency is improved due to sustained proximity of Poppy funds.
- ✓ Reduced administrative burden among individual Branches, and freed capacity to focus on Veteran services and program impact.
- ✓ **Minimization of volunteer reliance** for knowledge-based work such as financial reporting, and funds administration to Branch subsidiaries.
- ✓ Improved communications, reporting processes, information sharing due to reliance on paid resource.
- ✓ **Consistency and standardization** in Poppy fund use and management across subsidiary Branches within a Hub.



*Note: diagram is for illustrative purposes, branch hubs can represent more than two individual branches



Option 2: Branch 'Hub' Poppy fund Aggregation (2/2)

Implementation Considerations

1. Development of a robust change management strategy to support the implementation of this model:

- Clearly define new roles and responsibilities in an amended Poppy Manual.
- Identify and define Branch Hub Areas of Responsibility and the constituent Branches.
- Socialize new roles and responsibilities among Branches and Branch Hubs.
- Communicate detailed changes and associated benefits.
- Provide ongoing support to Branch Hub Poppy fund Administrators to ensure continued success of the model.

2. Resourcing

- Assessment and identification of optimal capacity for Branch Hub Poppy fund Administrators (e.g., what is the optimal number of Branches that each Administrator can effectively manage?).
- Implementation of an administrative fee on the sum of Poppy Donations in order to subsidize resourcing requirements at the Hub level.

Key Activities	2021 (Q3)	2021 (Q4)	2022 (Q1)	2022 (Q2)	2022 (C
Clearly define new roles and responsibilities					
Develop and distribute key communications material outlining the detailed changes emerging from the centralization of Poppy funds at the Branch-Hub level, alongside their associated benefits for Branches					
Socialize new roles and responsibilities among Branches					
Update Poppy Manual in accordance with new roles and responsibilities, and organization structure					
Assess resource requirements by conducting further in-depth consultations with the Vancouver and Victoria Branch Hubs, as well as select Branches in metropolitan areas to define capacity limitations					
Identify roll-out date, and conduct readiness assessment among Branches new newly appointed Poppy fund Administrators prior to implementation					
Ongoing communication and engagement between NHQ and Branch Hubs to ensure capacity limits are mitigated, and program efficacy is maintained					



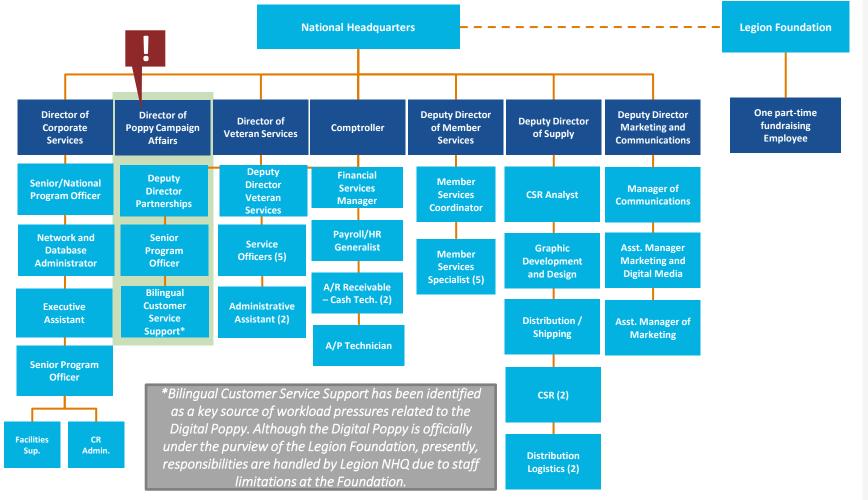
3. Enhance Organization Structure and Staff Complement at NHQ



DEC MINUTES 12 AUGUST 2021

Dedicated Poppy Campaign Department

Below is a proposed organizational chart which creates additional resourcing to manage the growing Poppy Campaign.



The Challenge:

As it currently stands, the Poppy Campaign is namely driven by a single dedicated resource – the National Program Officer. Given the rapidly growing demand for Poppies, increased resourcing is required.

Recommendation:

A Poppy Campaign Department be dedicated to the planning and execution of the Poppy Campaign. **The Department should include the following roles:**

- ✓ Director of the Poppy Campaign Affairs
- Manager of Partnerships
- Senior Program Officer
- √ (Interim) Customer Service Support (Bilingual)*

Benefits:

- Improved operations of Poppy related functions due to sufficient resourcing and improved balance of responsibilities.
- Dedicated resources can spearhead key functions, campaign initiatives, and ensure compliance and efficiency across the board.
- Consistency in Poppy Campaign protocols and communications year over year.

Implementation Considerations & Dependencies:

 Legion Foundation is appropriately staffed with resources effective at managing its respective program pillars (Digital Poppy, Education Pillars, etc.), as well as supporting bilingual customers.

Suggested NHQ Staff Complement and Roles

The resources identified above reflect an assessment of immediate needs at National Headquarters. With additional growth, resourcing should be re-evaluated.

Suggested Staff Complement Changes							
New Resource	Rationale	Expected Roles / Responsibilities					
Director of the Poppy Campaign Affairs	 ✓ Dedicated resourcing for developing the strategic direction for the Poppy Campaign, managing risks, and liaising with Executive Leadership. ✓ Improved span of control and distribution of responsibilities. 	 Manage and provide strategic direction to the Poppy Campaign Department Assess resourcing needs and hire staff accordingly. Plan for future risks and disruptions to the Poppy Campaign. Ensure Poppy Campaign is achieving strategic goals and priorities on a consistent and regular basis. 					
Manager of Partnerships	 ✓ Dedicated resource for managing the growing volume of corporate partners who want to participate in the Legion's Poppy Campaign. ✓ Ensures consistency in corporate partner coverage at the NHQ level. 	 Manage all corporate partnerships. Iterate and improve on processes for Branch-NHQ-Corporate relations. Identify and spearhead new corporate partner opportunities. Liaise with corporate partners to ensure follow-through on Poppy distributions and provide regular updates to the Director of Poppy Campaign Affairs on corporate partnerships. 					
Senior Program Officer	 ✓ Dedicated resource for managing Branch-NHQ relations and ensuring Branches are ready to execute their Poppy Campaigns. ✓ Improved Branch morale through sharing of best practices, increased attention and support, and more accessible communications. ✓ Maintain organizational capacity to develop special projects and address spikes in resource need. 	 Manage relationships with Branches related to Poppy Campaign. Support the Director, Deputy Director, and Manager in fulfilling their responsibilities. Communications coordination with the Marketing and Communications Department and manage all communications with internal Legion stakeholders (Branches, Provinces). 					
(Interim) Bilingual Customer Service Representative	 ✓ Dedicated resource providing customer support related to the Digital Poppy who can service both Francophones and Anglophones. ✓ This role will eventually be with the Legion Foundation given its intended role with the Digital Poppy. 	 Provide customer support to those participating in the Digital Poppy Campaign. 					

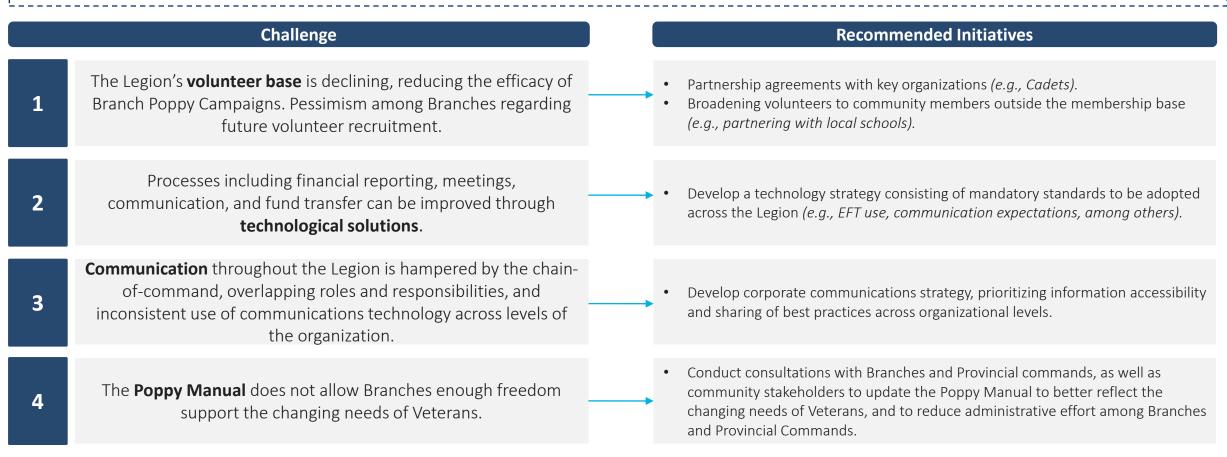


Tier 2 Recommendations



Modernize Key Poppy Campaign Inputs

Analysis revealed additional modernization opportunities which will support the Poppy Campaign in addition to broader Legion processes.





Volunteer Strategy

The Legion's volunteer base is shrinking. Opportunities to widen the volunteer pool are primarily based on establishing partnership agreements and expanding beyond the Legion's existing membership.

The Challenge

The Legion's **volunteer base** is declining, reducing the efficacy of Branch Poppy Campaigns. Pessimism across Branches regarding future volunteer recruitment.

- 1. Challenging for Branches to attract volunteers.
- 2. There are currently no standardized volunteer recruitment processes.
- 3. Volunteers often work during the day, which is when they are most needed.
- High reliance on membership, cadets, and partnerships with other militaryrelated organizations for volunteers.
- 5. WWII and Korean War veterans were highly engaged with the Legion. As veterans age, new veterans are not volunteering at high numbers.
- 6. Some volunteer capacity will always be necessary for local needs.

Recommended Initiatives

Recommendation

- 1. It is recommended that the Legion establish **partnership agreements** with key organizations such as the Cadets.
- 2. It is also recommended that the Legion broaden its volunteer base to include other local partners and members of society beyond the Legion's membership.
 - This can include youth engagement through local schools. For example, young people in secondary schools must complete a set number of volunteer hours in order to graduate the Legion can partner with schools to develop a mutually beneficial model to support young people, as well as Branches needing additional volunteers.

- ✓ Partnership agreements can ensure that the supply of volunteers available to Legion Branches during Poppy Campaigns is consistent year over year, reducing uncertainty in volunteer planning and access.
- ✓ Ensures that coverage for canvassing is planned for and successfully achieved during each Poppy Campaign.
- ✓ Diversification of volunteers will encourage better public engagement and education on the Legion's impact, programs, and services.
- ✓ Increased engagement with young people, and diversification of the Legion community and ecosystem of support.



Technology Strategy

Technology solutions at the Legion are currently limited by low digital literacy levels, as well as reliance on manual and paper-based processes.

The Challenge

Processes including financial reporting, communication, and funds transfer are currently characterized by 'paper-based' and manual efforts.

- There are low levels of digital literacy among Legion Branch volunteers, limiting the implementation of new technologies at the grassroots level.
- Regional differences in internet access is a barrier to the rollout of digital solutions.
- 3. EFT standardization may be challenging with rural Branches.
- 4. Backlogs in remittances are attributed in part to technology limitations, where Branches lack comfort using EFTs.
- NHQ financial reporting and reconciliation processes are heavily manual, requiring significant time and effort.

Recommended Initiatives

Recommendation

- 1. It is recommended that the Legion develop a **technology strategy** that outlines a roadmap with clear targets, milestones, and monitoring tools to establish a more digitally enabled Legion organization. Manual and paper-based processes, as well as limitations in knowledge related to EFTs, digital communications, and online administrative tools can be significantly improved with the implementation of new technologies, particularly through Software as a Service (SaaS) solutions.
 - Technology use guidelines and standards
 - Accessible one-stop-shop digital roadmap for key processes

- ✓ Modernization will yield efficiencies across key processes through the reduction in manual effort and reduced opportunity for human error.
- ✓ Reduction in manual effort will free resource capacity to focus on more complex tasks and responsibilities.
- A technology strategy will provide guidance and yield consistency in required technology use across the organization.
 - EFT use for transfers at each level of the organization.
 - Technology use for communication and collaboration
 - Poppy Fund Financial Management



Communications Strategy

Communications has been characterized as inconsistent, and at times inaccessible. Creating communication standards can support efficacy of directives, guidelines, and information sharing more broadly.

The Challenge

Communication throughout the Legion is hampered by the chain-of-command, and inconsistent use of communications technology across different levels of the organization.

- 1. Internal communications from NHQ to Branches is characterized as unclear.
- 2. The chain of command can at times add unnecessary layers of reporting to the communication line, creating unclear directives and guidelines.
- 3. New initiatives and programs are not communicated to grassroots levels in a timely and efficient manner, at times creating misalignment (e.g., corporate partnerships).
- 4. Public communications do not tell the Legion's success stories of helping veterans.
- 5. The public is unaware of the Legion's programs and services.



Recommended Initiatives

Recommendation

- 1. It is recommended that the Legion develop a **corporate communications strategy** to better prioritize information accessibility and sharing of best practices across organizational levels. Creating a robust communications strategy that outlines the following items will improve consistency and standardization in information and best practice sharing:
 - Communication guidelines
 - Cadence of communications (e.g., creating regular engagement)
 - Standardized templates in accessible language and formats
 - Social media engagement metrics and tactics to engage with younger Veterans
 - Accessible one-stop-shop digital document and forms database for key processes

- Reduced back and forth on directives and guidelines; and improved communication efficiency
- ✓ Improved information and best practice sharing, and creating a culture of continuous improvement
- ✓ Better engagement across different levels of the organization, which may yield an increased sense of responsibility, accountability, and inclusion in the impact of the organization and its initiatives.
- ✓ Increased awareness among the public on Legion program impacts and available Veteran support services.
- Improved trust among Branches attributed to increased frequency and accessibility of communications with Provincial Command and NHQ.

Poppy Manual Modernization

The Poppy manual will require updates associated to several recommendations in this report (see pages 23 to 29), however, related to Veteran supports and needs, there are significant changes that may be required pending further consultation with Branches and Provincial Commands.

The Challenge

The **Poppy Manual** does not accurately reflect the needs of Veterans. Additionally, the Poppy Manual must adapt to reflect the guidelines aligned with the Tier 1 recommendations in this report.

- 1. Some Branches are reluctant to share Poppy Funds despite healthy reserves.
- 2. The Poppy Manual has not fully adapted to the changing needs of veterans, young and old.
- 3. Poppy funds often go to organizations which serve veterans and non-veterans alike (i.e., seniors' organizations).
- 4. Modifying the Poppy Manual is not perceived as an agile or flexible process.
- Savings related to specific life events (i.e., funeral and burial costs) render veterans ineligible for Legion support services.

Recommended Initiatives

Recommendation

- 1. It is recommended that the Legion conducts additional consultations with Branches and Provincial commands, as well as community stakeholders in order to identify and determine the changing needs of Veterans, and to appropriately **update the Poppy Manual**.
- 2. It is also recommended that the Legion develop a **flexible and agile process** for updating the Poppy Manual in collaboration with other levels of the organization.

Potential approaches include:

- Conducting regular consultations with other levels of the organization to determine whether Veteran needs are changing, and how.
- Implementing a regularized forum for reviewing the Poppy Manual with front-line entities at the Legion (e.g., every 2 years) to maintain relevance and accuracy.

- ✓ Increased Poppy manual compliance.
- ✓ Improved services to Veterans due to a more comprehensive and accurate reflection of changing needs.
- ✓ Increased Poppy program reach and impact by creating opportunities to better support younger Veterans and their unique needs.
- Branches and Provincial Commands are fully-equipped to support Veterans most efficiently and effectively.



Appendix



Recommendation: Centralization of Poppy Distribution to Corporate Partners

This process map centralizes Poppy distribution to corporate partners with direct shipments to large corporate partners to streamline distribution, reduce resourcing risks at Branches, and increase line-of-sight to corporate partner management.

Key Processes

Payment for poppy orders:

 How payment for poppy supply flows from Branches to Dominion Command and the Manufacturer.

Collected donations:

How donations flow from collection to destination.

Order:

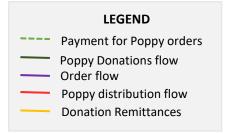
 How poppy orders flow throughout the Legion organization and stakeholders.

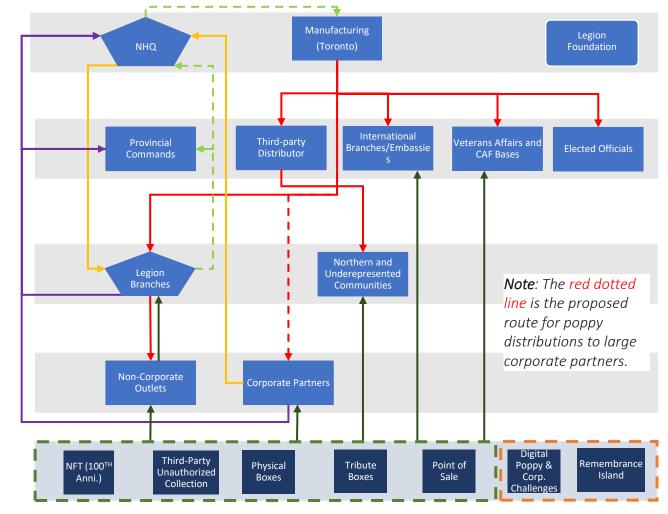
Poppy distribution:

• How poppies are distributed from manufacturer to recipient.

Donation remittances:

 How poppy funds collected by corporate partners are remitted back to Branches from NHQ.





NHQ Financial Profile

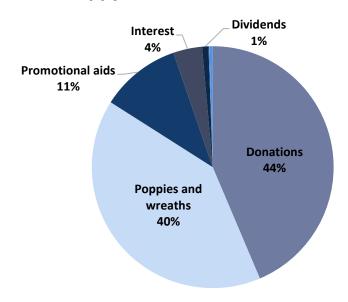
NHQ's Poppy Trust fund is comprised mostly of revenue from donations and Poppy & wreath sales, with donations from corporate partners growing.

Key Takeaways

- Although donations account for a significant portion of revenues for NHQ's Poppy Trust fund, poppy and wreath sales to Provincial Commands still account for 40% of Poppy Trust fund revenues.
- As donations are projected to increase for 2021, the importance of poppy and wreath sales for NHQ coffers may decrease.

Donations Revenue Breakdown 2021 Corporate Pledges to NHQ \$5,000,000 2020 Total Corporate Donations \$500,000 - \$2,000,000 2020 NHQ Poppy fund Revenue (during 2-week campaign period) \$1,245,585 2020 Digital Poppy \$1,200,000

2020 Poppy Trust Fund Revenue Breakdown



Breakdown of NHQ Profit on Poppies						
Per 1000 Poppies 2020 Tot						
Cost to NHQ	\$44.19	\$998,196				
Charge to Provincial Commands	\$93.71	\$2,042,069				
NHQ Margin	\$49.52	\$1,043,873				





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ITEM 7: DC COMMITTEE MEETINGS BY VIDEO CONFERENCE / TELECONFERENCE

Background

For the past 17 months, DC Committees have met using an online video-conferencing platform (Zoom). This video-conferencing service has strengthened organizational communications by enabling more frequent committee meetings and has proven extremely cost-effective, saving tens of thousands of dollars. The productivity of committees has increased and resulted in a very positive user-experience.

From a committee member perspective, it has proven invaluable as a time-saving way to actively and effectively participate in DC committee meetings with a commitment of only 2-3 hours, rather than 2-3 days.

As noted in the Dominion Treasurer's convention report, DC Committees came in under budget in 2020, due in large part to the elimination of travel and per diem. These savings helped offset the continuing decline in membership revenue. In 2020, travel and per diem actual expenses for DC Committees totaled \$4054 of a budgeted \$50,000, resulting in significant savings through the use of Zoom for committee meetings.

Also, although reports of vaccination rates continue to be positive, there still may be travel hesitancy by members needing to travel to Ottawa for meetings.

Exception

There may be an occasion, however, when it is deemed appropriate and necessary for committee members to gather at Legion House in person. For such instances, the respective Committee Chair can seek approval on an individual basis from the Dominion President, who would be the determining authority.

RECOMMENDATION: That Dominion Command Committees, with the exception of DEC and SEO meetings, will meet by video-conference / tele-conference unless otherwise authorized by the Dominion President. DEC and SEO meetings will continue as inperson meetings at Legion House (as health and travel restrictions permit).

ITEM 8: NATIONAL EXECUTIVE DIRECTORS REPORT

1. <u>National Headquarters</u>

a. COVID-19:

- Legion House staff returned to the workplace on 5 July
- In addition to the safety protocols already in place, and even with the high vaccination rate of staff, all personnel are required to wear face coverings at all times unless they are sitting at their desk or within their own individual workstation
- The HQ remains closed to external visitors; contract tracing protocol remains in place for those needing access on an exceptional basis

2. Staffing Update:

Category	2017	2018	2019	2020	2021
Permanent	40	36	37	35	38
Long Term Contract	10	12	12	7	6
Short Term Contract	0	0	0	0	2
Temp/Casual	2	1	1	1	0
Total Legion House	52	49	50	43	46

Since the last report, one short-term contract position was added in Financial Services to backfill a long-term contract employee on maternity leave. One permanent staff remains on indefinite sick leave

3. <u>Supply Sales</u>: Sales as of 30 June 2021 are:

	2018	2019	2020	2021
JANUARY	120,235	146,471	122,916	91,288
FEBRUARY	98,575	114,287	162,142	84,834
MARCH	137,210	138,717	123,693	114,830
APRIL	195,655	260,724	29,648	140,054
MAY	200,697	253,798	78,473	126,255
JUNE	148,375	169,456	161,327	142,272
YTD			678,199	699,533 (+3%)
JULY	86,316	91,702	191,372	
AUGUST	199,301	165,988	175,208	
SEPTEMBER	*218,934	203,343	361,608	
OCTOBER	479,512	437,589	1,077,888	
NOVEMBER	366,381	429,069	1,301,189	

DECEMBER	110,992	155,716	227,360	
TOTAL	2,362,183	2,566,860	4,012,824	
	(-12%)	(+8%)	(+56%)	

^{*} Includes August 2018 Convention Sales of \$40,011

- a. 2021 started off with the same challenges as 2020, with lockdowns due to the COVID-19 pandemic. As things are now starting to open, an increase in Branch orders through the fall of 2021 is anticipated. Comparing the sixmonth period January-June:
 - 2020: 2,439 orders generated \$335,053
 - 2021: 1,753 orders generated \$260,079 (-22.4%)
- b. The Poppystore continues to be a steady source of revenue. Comparing the six-month period January-June:
 - 2020: 4,460 orders generated \$229,357
 - 2021: 5,742 orders generated \$316,372 (+37.9%)
- c. The new informal dress shirt and category pins have arrived. A flyer is being created to be sent out to Legion Branches and Members end of July.
- d. We are always creating and developing products. New items in 2021 include a backpack, umbrellas, scarf, clothing, Veterans marker, lawn sign, ball caps and jewellery.
- e. Supported committee activities continue to be a major focus for Supply, including promotional materials for the Poppy Campaign, the production of Poppies and wreaths, gifts for the Defence & Security Committee's support to Operation Santa Claus and Operation Canada Day and Marketing & Comms promotions and initiatives.

4. Marketing

a. Extra Marketing Funding: In April, DEC approved an additional \$150K to fund Marketing and Membership initiatives to counter the membership decline resulting from the impact of COVID-19. To date, these funds have been leveraged on automated telesales calling that has reached almost 25K members and generated over 900 renewals. The extra funding also enabled a second direct mail campaign to over 50,000 unrenewed members generating over 900 calls and 1100 renewals as of 24 June. Additionally, the extra funding will be used throughout the remainder of the year to promote ads on social media pushing renewal and joining the Legion. Our join promo with flower offer launched 21 June and added another 79 new members.

b. 100th anniversary of the Poppy: 6 July 2021 marked the 100th anniversary of the Poppy as the symbol of Remembrance in Canada. Marketing created a dedicated page on Legion.ca to celebrate this milestone. Social media posts directed people to the new landing page and promoted the commemorative Poppy Pin on the Poppy Store. A Poppy 100 logo was developed, and media advised of the anniversary. On 6 July, a media release and special video were launched around the anniversary and promoted extensively on all our channels. Later this year, Canada Post will issue a stamp and the Royal Canadian Mint will issue a coin commemorating the anniversary.

REPORT OF THE DOMINION COMMAND VETERANS, SERVICES AND SENIORS COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL

File: 65-1

T. Irvine - Chair
B. Julian - Vice-Chair
R. Anderson - Member
J. Mahon - Member

D. GordonG. O'DairSeniors Advisor

J. Carleton - BSO Legion OSI Special Section

L. Murray - Ex-Officio
R. McInnis - Coordinator

D. McCarthy - Assistant Coordinator

DATE OF LAST MEETING: 19 May 2021

DATE OF NEXT MEETING: 22 September 2021

ACTION ITEMS FOR DECISION

No action items for decision

THE WAY AHEAD: COMMITTEE PLANS / GOALS

For information only, we have been advised by the University of Alberta that the data analysis of Project Trauma Support s still moving forward, and a report will be provided to the Mood Disorders Society of Canada.

REPORT OF THE DOMINION COMMAND POPPY & REMEMBRANCE COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

File: 35-1

Angus Stanfield - Chair
Berkley Lawrence - Vice-Chair
Glen Hodge - Member
John Ladouceur - Member
Kandys Merola - Member
Lorne Varga - Member
Freeman Chute - Coordinator

Kelly Therien - Assistant Coordinator

DATE OF LAST MEETING(S): 22 June 2021

DATE OF NEXT MEETING: TBC

INTRODUCTION

1. The Committee has the responsibility for the policy and procedures of the Poppy & Remembrance program of the Legion. As such, the Provincial Poppy Chairs were invited to the last P & R Committee meeting to discuss any concerns they have and to participate in discussions on the way ahead for the 2021 Poppy campaign.

There was discussion on the use of the Poppy Trademark and if we could info the Provincial Poppy Chairs when permission was given so they could better track the use in their AOR. This would also lower the number of gueries to the NHQ.

It was decided that the Provincial Poppy Chairs should met with the P & R Committee at least twice annually.

2. IMMORTAL POPPY – 100TH ANNIVERSARY OF THE POPPY

This year, on the 100th Anniversary of the Poppy, we want to permanently memorialize the fallen and their ultimate sacrifice to make sure they are never forgotten by introducing the Immortal Poppy.

The Immortal Poppy is a digital record of every fallen Canadian Forces member since WWI.

How it works:

- we will hand pick a real Poppy at full bloom from Flanders Field.
- create a highly detailed digital representation of the real Poppy.

- each digital representation is viewable as a 360-degree piece of art.
- encrypt the names of the 106,400 fallen Canadians onto the pedals of each 3d Poppy file.
- auction each Poppy as a limited edition NFT art piece in the digital Art marketplace. (number to be auction TBD). Number 100 dedicated to the RCL.

NFT can be any digital file. NFT's (non-fungible token) are minted, which is like stamping a serial number on a five-dollar bill or getting an official seal on a document by running them through the blockchain.

Through the NFT marketplace, the Poppy's can be purchased and traded, allowing for the Poppy to live on permanently. Each purchase and/or future trades of the Poppy provide the opportunity for the Legion to raise a one time or recurring donation.

Process:

- commission artist (from Sweden in process)
- sourcing Poppy from Flanders Field (in process)
- create NFT art piece
- go-to-market elements.
 - o produce PR video, stills and press release
 - o content for auction post
 - o quote from artist
 - o quote from Legion

Total cost \$60,000 (donations promised to date \$250k)

To meet our timelines we need to start now, Jul-Aug when the Poppy's are in full bloom and provide the total funding up front so as not to cause any interruption in the process.

The P & R Committee made a motion that an amount of 60k be allocated for the project. Carried

An electronic vote was passed by DEC on the 20 July 21 to approve the 60k.

3. WAR MUSEUM – STEWARDSHIP REPORT

This legacy initiative is a tremendous opportunity to promote Remembrance. The value of having an oral history of our military heritage professionally collected and curated is immeasurable, as is the educational functionality it will offer students long into the future. It will tie in nicely with the Teaching Guide. Having the Legion name connected with this project will provide prominence to the organization, not only by the participating Veterans themselves and their families, but also by our youth.



Remembrance Day

Slow March (2008)
Joel Green
Beaverbrook Collection of War Art
Canadian War Museum

Canadian War Museum Stewardship Report presented to The Royal Canadian Legion Dominion Command

July 19, 2021

Submitted by Linda Kincaid Director, Major Gifts and Campaigns Canadian War Museum (613) 797–1796

Thank You

The Canadian War Museum (the Museum) appreciates and values the long-standing friendship we have had with The Royal Canadian Legion Dominion Command. We are also grateful for your generous gift in support of the new Remembrance Module initiative, and are happy to report on its success, and the next steps in its development.

Remembrance Module

Launched on November 3, 2020, the new online educational module about Remembrance has been well received. Created primarily for educators but suited to anyone who is looking for materials to develop a Remembrance Day event, this invaluable resource highlights artifacts, archival documents, photographs and works of art from the Museum's collections. These primary sources are supported by historical overviews, lesson plans and ready-to-use presentations that bring accounts of wartime service and sacrifice to life.

Objectives

- 1) Offer an easy-to-use, cohesive destination for Canadians especially educators looking for Remembrance Day resources with a focus on military history.
- 2) Serve education audiences with a variety of tools and media featuring diverse and inclusive content.
- 3) Highlight the Museum's collections.

Objectives Achieved. To facilitate an enriching experience, content can be searched by topic or resource type. The topics are Remembrance, the First World War, the Second World War, Peacekeeping, and the War in Afghanistan. Available resources include:

- 10 works of art
- 10 artifacts
- 10 documents
- 10 photographs
- 6 Every Object Tells a Story media packages (ready-to-use PowerPoint presentations)
- 5 Historical overviews
- 4 Activity modules (lessons plans)

Many of the resources are cross-referenced under other topics — expanding and contextualizing the resources, while providing flexibility for the end user. For example, if "Remembrance" is searched, the educator is presented with 4 artifacts, 4 paintings, 2 documents, 2 photographs, a historical overview, 3 *Every Object Tells a Story* media packages, and an *Organizing a Remembrance Day Ceremony* activity package.

Audience Reach

We are pleased to report that the Remembrance Module is very popular. The Module has had 57,000 individual pageviews, most activity took place in the lead up to Remembrance Day. By comparison, the Museum's *Plan Your Visit* webpage (one of our most popular) had 5,000 individual pageviews during the same period. Average session duration for the Remembrance Module demonstrates active engagement and exceeds expectations.

The most popular resource pages are:





Teddy — First World War

Izzy Doll — Peacekeeping

Both objects are enhanced with historical overviews, ready-to-use PowerPoint presentations, and the *Organizing Your Own Remembrance Day Ceremony* package. Educators are provided with the tools they need to place the object, and its significance, into historical context in a meaningful way.

The *Planning Your Own Remembrance Day Ceremony* package has been well received. Educators have a choice of four different minute-by-minute scenarios for events lasting from 30 minutes to 45 minutes, each enhanced with objects, works of art, documents, and a link to The Royal Canadian Legion's "Music for commemorative ceremonies" page.

Quote from a Teacher:

"Thank you so much for your collaboration helping our students understand more clearly our Canadian military history. Your "ressources pédagogiques " are absolutely amazing."

Recognition

The Museum is proud to recognize The Royal Canadian Legion Dominion Command through the following elements:

- The Museum issued a Canada-wide media release on November 3, 2020: "Canadian War Museum Launches Online Resources for Remembrance Day." We were pleased to include a quotation from Larry Murray, Grand President of The Royal Canadian Legion Dominion Command.
- 2) The Museum was happy to feature an article about the Remembrance Module in the Spring 2021 edition of the *Kudos!* newsletter, with the title, "Connecting Students with Remembrance," which also included Mr. Murray's quotation. More than 10,000 printed copies have been distributed. The article also remains on the Museum's website as a blog entry, and, an additional 564 people have read the blog, to date.
- 3) The Museum is proud to recognize The Royal Canadian Legion Dominion Command on the Remembrance Module itself with the following statement: Generously supported by The Royal Canadian Legion Dominion Command and the Friends of the Canadian War Museum.
- 4) The Museum was delighted to take part in the cheque-presentation event at the Museum on October 26, 2020.



Larry Murray, Grand President of The Royal Canadian Legion and Caroline Dromaguet, Director General of the Canadian War Museum.

Next Steps

The Museum has now moved to Phase 2 of the project, and is planning the following new content in time for Remembrance Week 2021:

- Primary Source Resources 30 new resources will be added to the Module, including objects, works of art, medal sets, and a selection of posters from the annual Legion Poster Contest.
- **Every Object Tells a Story** The Museum is enhancing the experience and moving from a ready-to-use PowerPoint presentation to a video format. Four new videos are in production. Each video is four to six minutes long and includes a wide range of compelling topics: A family Service Flag, photographs, and letters, each telling poignant unique stories from the Museum's collections.
- Video Tours New videos narrated by Museum Historians are currently being produced.
 For the upcoming year, the Museum is producing three "Remembrance Tours"
 including Regeneration Hall, Memorial Hall, and a more general video on the Museum's architecture and its significance with respect to Remembrance.

Conclusion

We look forward to reporting back to you in 2022 on public response to the new content, audience reach, and recognition elements over the next 12 months.

In closing, we would like to take this opportunity to express our sincere gratitude, once again, to The Royal Canadian Legion Dominion Command for your support of the Remembrance Module. Your gift has been instrumental in our ability to reach students and educators with content that will help new generations to learn and appreciate the value of Remembrance.

REPORT OF THE DOMINION COMMAND MEMBERSHIP COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

File 23:1

Bruce Julian Chair Valerie MacGregor Vice-Chair Terry Campbell Member David Flannigan Member **Marion Fryday Cook** Member **Duane MacEwen** Member **Garry Pond** Member Randy Hayley Coordinator

Amanda Black Assistant Coordinator

DATE OF LAST MEETING: June 23, 2021

DATE OF NEXT MEETING: TBD

ACTION ITEMS FOR DECISION

RECOMMENDATION: To expand the current Veterans Welcome Program to include immediate family members of Veterans. This would include spouses and immediate children and offer them a 1-year free Legion membership. Available to new Legion members only.

THE WAY AHEAD: COMMITTEE PLANS / GOALS

1. Committee KPI Target Report

The Committee Target Report as of July 19, 2021 is listed below.

2021 Membership Comm	nittee	Targets
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Command	Renewals	Branch Rates	Member Emails	Branch Portal Processing	Auto Renewals
01 RCL BC/YUKON COMMAND	75.2%	100.0%	54.4%	81.9%	9.4%
02 RCL ALBERTA/NWT COMMAND	75.6%	97.0%	50.4%	66.5%	9.9%
03 RCL SASKATCHEWAN COMMAND	86.4%	98.8%	41.4%	51.2%	6.5%
04 RCL MANITOBA/NWO COMMAND	73.1%	100.0%	39.6%	55.7%	8.4%
05 RCL ONTARIO COMMAND	78.2%	99.5%	47.0%	72.8%	8.7%
06 RCL QUEBEC COMMAND	77.0%	81.9%	49.0%	61.9%	7.9%
07 RCL NEW BRUNSWICK COMMAND	83.6%	100,0%	37.8%	56.3%	5.5%
08 RCL NOVA SCOTIA/NUNAVUT COMMAND	78.7%	100.0%	39.9%	77.7%	6.4%
09 RCL PEI COMMAND	81.1%	94.7%	34.0%	63.2%	5.3%
10 RCL NFLD/LABRADOR COMMAND	81.9%	87.0%	51.6%	60.9%	8.9%
Total	77.4%	97.4%	47.3%	66.8%	8.5%
2021 Membership Committee Targets	89%	100%	50%	75%	10%

REPORT OF THE DOMINION COMMAND SPORTS COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

File: 42-2

Brian Weaver - Chair Dave Flannigan - Vice-Chair Keith Andrews - Member Melvin Crowe - Member Jerry Lava - Member Lia Taha Cheng - Coording - Coordinator

Angela Keeling Colkitt - Assistant Coordinator

DATE OF LAST MEETING: 14 April 2021 **DATE OF NEXT MEETING:** Fall 2021

ACTION ITEMS FOR DECISION

The Sports Committee currently has no action items for DEC decision.

THE WAY AHEAD: COMMITTEE PLANS / GOALS

The Sports Committee continues to maintain close liaison with Provincial Command sports representatives, and organizes, manages, and executes all Legion National sports programs.

REPORT OF THE DOMINION COMMAND PUBLIC RELATIONS COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

Owen Parkhouse - Chair
Sharon McKeown - Vice-Chair
Stephen Gallant - Member
Nathan Lehr - Member
Kenneth Ouellet - Member
Chris Strong - Member
Nujma Bond - Coordinator

Leah O'Neill - Assistant Coordinator
Dion Edmonds - Assistant Coordinator

DATE OF LAST MEETING(S): May 26, 2020

DATE OF NEXT MEETING: TBD

ACTION ITEMS FOR DISCUSSION & IMPLEMENTATION

No committee discussions since last meeting.

THE WAY AHEAD: COMMITTEE PLANS / GOALS

No committee discussions since last meeting.

REPORT OF THE DOMINION COMMAND RITUAL & AWARDS COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

Ken Sorrenti - Chair
Blaine Kiley - Vice-Chair
Mary-Ann Latimer - Member
John Cher - Member
Joel Van Snick - Member
Charls Gendron - Coordinator

Rich Jones - Assistant Coordinator

DATE OF LAST MEETING: 24 June 2021

DATE OF NEXT MEETING: TBD

ACTION ITEMS FOR DECISION

Nothing to report.

THE WAY AHEAD: COMMITTEE PLANS / GOALS

Nothing to report.

REPORT OF THE DOMINION COMMAND CONSTITUTION & LAWS COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

File: 17-2

J. Rycroft
D. Eaton
Chair
Vice-Chair
B. Chafe
G. O'Dair
D. Martin
F. Chute
Chair
Cha

GENERAL

Members continue to review and respond to Constitution and Laws questions from Commands.

PROVINCIAL COMMAND BY-LAW AMENDMENTS

Since the last meeting, the Committee reviewed amendments to the By-Laws for NS/NU Command.

I would ask a voting member of DEC to move approval of this report.

REPORT OF THE DOMINION COMMAND RCEL COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

File: 26-2-4

T. Irvine - Chair
D. Flannigan - Vice Chair
B. Julian - Member
S. Clark - Coordinator

R. McInnis - Assistant Coordinator
C. Racine - Assistant Coordinator

DATE OF LAST MEETING: 26 November 2020 DATE OF NEXT MEETING: TBC (Fall 2021)

ACTION ITEMS FOR DECISION

No action items for decision

THE WAY AHEAD: COMMITTEE PLANS / GOALS

REPORT OF THE DOMINION COMMAND DEFENCE & SECURITY COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

File: 82-27

Andrea Siew - Chair Brendan - Member

Heffernan

Carolyn Gasser - Coordinator

Michael Smith - Assistant Coordinator

DATE OF LAST MEETING(S): 10 June 2021 and 15 July 2021

DATE OF NEXT MEETING: 16 September 2021

ACTION ITEMS FOR DECISION

The D&S Committee has one action item. A resolution for the Dominion President to call upon the government to establish a fully independent Office of the Inspector General of the Canadian Armed Forces and the Department of National Defence reporting to Parliament in response to the many studies and reports regarding sexual misconduct incidents, the need for safe reporting, available support to survivors, and to hold accountable those who have committed the acts. The full resolution is attached.

Recommendation: DEC approve the resolution calling for establishment of a fully independent Office of the Inspector General of the CAF and DND that reports directly to Parliament.

THE WAY AHEAD: COMMITTEE PLANS / GOALS

1. CANADIAN ARMED FORCES (CAF)

The Committee is planning meetings with the Acting CDS and other senior military leadership in the late fall and will coordinate with the National Executive Director (NED) for the organization of dates, the agenda, and the coordination of mutual meetings and interests.

2. THE ROYAL CANADIAN MOUNTED POLICE (RCMP)

The Committee is planning to meet with the Commissioner of the RCMP and the Chief HR Officer, Gail Johnson and will coordinate with the NED for the organization of dates and the agenda for the late fall of 2021.

Ms. Céline Larabie has been appointed as the Executive Director of the Independent Centre for Harassment Resolution (ICHR), a centralized, independent unit responsible for

matters relating to the resolution of harassment and violence occurrences for RCMP employees. It will ensure ongoing compliance with the new Canada Labour Code regulations that came into force earlier this year. This includes implementing the new Workplace Harassment and Violence Prevention, Investigation and Resolution policy at the RCMP.

The new National Police Federation (NPF) advised its members that a tentative agreement has been reached on behalf of non-commissioned regular members and reservists. The first agreement is a tentative set of terms and conditions of employment that will be subject to a ratification vote before the end of the July. The Committee will continue to monitor progress on the new policy and ratification vote.

3. **NIJMEGEN 2022**

The Legion application form is being updated and will be distributed in the early fall to Provincial Commands.

INFORMATION ONLY ITEMS

1. COMMITTEE MEMBERSHIP

The Committee continues to strengthen its membership with subject matter experts and welcomes Chief Warrant Officer Mindy Pearson as a new member once she retires from the CAF in August. She has over 20 years experience as a Senior Non-Commissioned Officer in the CAF, most recently as a Policy Supervisor in the Strategic Development Directorate for the Chief of Military Personnel and is a Member of the Order of Military Merit.

2. CDA/CDAI

The Committee Chair was named the RCL Member Executive for the CDA and attended the first meeting on 9 July 2021.

Conversation included the matter of individuals who served as interpreters, translators, drivers, and fixers during Canada's mission in Afghanistan who have been targeted and threatened as western backed forces withdraw and the Taliban advances.

Prime Minister Justin Trudeau and Minister of Immigration Marco Mendicino confirmed that they are considering this as a priority and have pledged to take rapid action. In support of the government's initiative to bring these Afghan partners to Canada, the CDA/CDAI are seeking 1,000 volunteers from members of the CAF and their member associations to help facilitate a smooth transition and effective integration into Canadian society to achieve this goal. Information will be provided in the next All Branch.

4. **COLLABORATION**

The Committee will also collaborate with Dominion Command and other Committees when necessary.

RESOLUTION FOR SUBMISSION TO DOMINION CONVENTION

2021

COMMAND	BRANCH
DOMINION	DEFENCE & SECURITY

SUBJECT: CANADIAN ARMED FORECES (CAF) -

DOMINION COMMAND NO: D&S 1

WHEREAS the Royal Canadian Legion is concerned over the allegations of sexual misconduct at all levels of the CAF and the need for long lasting cultural change, the need to improve the reporting and investigation of sexual misconduct incidents and to provide support to survivors in the CAF;

WHEREAS in a 2018 Statistics Canada Survey, in the 12 months preceding the survey, 900 members of the Regular Force and 600 members of the Primary Reserve Force reported that they had experienced sexual assault in the military workplace or by a CAF member, DND employee or civilian contractor;

WHEREAS there is a need for an independent external oversight body to ensure that initiatives to change the culture and eliminate sexual misconduct are implemented by the CAF:

WHEREAS there is a need for independent investigations, that there must be a safe, secure and supportive environment for victims to report and that those who are found to have committed the misconduct be held accountable.

WHEREAS many previous studies have stated the need for an independent oversight body including:

- The 1995 Report on the Study of Mechanics of Voice/Complaint Resolution in the Canadian Armed Forces by Brigadier General (Retired) Larry T. Doshen which recommended that the establishment of an Inspector General office would give members confidence that their voice would be heard;
- The 1996 Report of the Special Advisory Group (SAG) on Military Justice and Military Police Investigation Services by the late former Chief Justice of Canada, Brian Dickson recommended the establishment of an independent office of complaint and review system;
- The 1997 Report of the Somalia Commission of Inquiry recommended that the National Defence Act be amended to establish an independent Inspector

General office with a well-defined and independent jurisdiction, comprehensive powers and reporting directly to Parliament;

- The 2015 Report, External Review into Sexual Misconduct and Sexual Harassment in the Canadian Armed Forces by Former Supreme Court Justice Marie Deschamps recommended the establishment of independent centre for accountability for sexual assault and harassment outside of the CAF with the responsibility for receiving reports of inappropriate sexual conduct, as well as prevention, coordination and monitoring of training, victim support, monitoring of accountability, and research, and to act as a central authority for the collection of data.
- The 2021 Report of the Third Independent Review Authority to the Minister of National Defence by Justice Morris Fish on the provisions of the National Defence Act related to military justice recommended the review of the independent oversight and redress mechanisms of the CAF; and
- The 2021 House of Commons Status of Women Committee Report, Eliminating Sexual Misconduct within the CAF: Report 4 recommended the establishment of a fully independent Inspector General Office.

THEREFORE BE IT RESOLVED that to effect meaningful change that the Dominion President of the Royal Canadian Legion call on the Government to establish a fully independent Office of the Inspector General of the Canadian Armed Forces and the Department of National Defence reporting to Parliament.

RECOMMENDATION

CONCUR

REPORT OF THE DOMINION COMMAND VETERANS CONSULATION ASSEMBLY TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

File: 10-2

L. Murray - Chair
T. Irvine - Member
B. Julian - Member
S. Clark - Coordinator

R. McInnis - Assistant Coordinator

DATE OF LAST MEETING(S): 16 November 2019

DATE OF NEXT MEETING: Fall 2021 (TBC)

ACTION ITEMS FOR DECISION

No action items for decision.

THE WAY AHEAD: COMMITTEE PLANS / GOALS

REPORT OF THE DOMINION COMMAND GOING FORWARD COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

File: 10-1-1

B. Julian - Chair
T. Irvine - Vice Chair
J. Carleton - Member
L. Murray - Member
K. Scott - Member
R. Zettler - Member
M. Barham - Advisor

J. Rycroft - Advisor

S. Clark - Coordinator

D. Martin - Assistant Coordinator

DATE OF LAST MEETING: 29 March 2021

DATE OF NEXT MEETING: TBC

ACTION ITEMS FOR DECISION

No action items for decision.

THE WAY AHEAD: COMMITTEE PLANS / GOALS

REPORT OF THE DOMINION COMMAND GOVERNANCE COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

File 23:1

Brad White	Chair
Mary Ann Misfeldt	Member
Bill Chafe	Member
Marion Fryday-Cook	Member
Dave Gordon	Member
Bruce Julian	Member
Mark Barham	Advisor
Jim Rycroft	Advisor
Randy Hayley	Coordinator

DATE OF LAST MEETING: October 05, 2020

DATE OF NEXT MEETING: TBD

ACTION ITEMS FOR DECISION

There are no actions for decision at this time as the Committee has not met since the last DEC meetings.

THE WAY AHEAD: COMMITTEE PLANS / GOALS

The Committee awaits the direction of the Dominion President to determine if the Committee concludes or expands its scope with Legion Governance.

REPORT OF THE DOMINION COMMAND CENTENARY COMMITTEE TO THE DOMINION EXECUTIVE COUNCIL PRE-CONVENTION MEETING 12 AUGUST 2021

Owen Parkhouse - Chair
Brad White - Vice Chair
Valerie MacGregor - Member
John Mahon - Member
Marion Fryday-Cook - Member

DATE OF LAST MEETING:

DATE OF NEXT MEETING: Wednesday September 8, 2021

ACTION ITEMS FOR DECISION

No action items for decision.

ITEM 10: CANVET PUBLICATIONS

B. Julian - Board ChairmanT. Irvine - Board Vice-Chairman

D. Flannigan Secretary T. Bursey - Director B. Chafe - Director S. Clark - Director O. Parkhouse - Director A. Stanfield - Director L. Tardif - Director B. Weaver - Director I. Weiser - Director

INTRODUCTION

Canvet, unlike many Canadian publishers, will weather the global pandemic and come out positioned to rebuild. In spite of newsstand closures, significant reductions in advertising and an unprecedented drop in subscribers, the corporation has fulfilled its promise to the 2012 Dominion Convention to hold the current annual subscription price of \$9.49 until 2020.

New products and enhancements to our social media have increased the number and levels of other Canvet revenue streams which has helped to offset the many challenges. Should the magazine continue to qualify for the government subsidy, then it will not need a subscription increase before 2024, exceeding its promise by three years.

SUBSIDY REVENUE

Over the last three decades, this federal subsidy has saved Canvet almost 14 million dollars. It is essential for our survival.

For the last three years, Canvet has not only received a subsidy for *Legion Magazine*, but also *Canada's Ultimate Story*. This year, the Aid to Publishers component of the Canada Periodical Fund (CPF) implemented a new formula to calculate the maximum amount of subsidy for Canadian publications. The new formula is based on Canadian content, rather than the number of Canadian subscribers.

Late June, the Department of Canadian Heritage approved our application and sent a combined cheque for \$950,716, one per cent more than last year and the largest amount in Canvet's 50-year history.

This is an excellent outcome and bodes well for the future of Canvet's subsidy under the new formula.

Nevertheless, the government must continue to be confident that *Legion Magazine* is an independent operation. They have listed as ineligible any periodicals "that primarily report on the activities or promotes the interests of the organization."

Canvet also received a \$75,000 subsidy from the Ontario Media Development Corporation. The final \$30,000 will be received by October. This funding is for a direct marketing campaign to encourage subscription to *Canada's Ultimate Story*.

Canvet has applied for the same program for *Legion Magazine* and hopes to have a decision from the Ontario government by the end of the summer. The maximum grant offered is \$75,000.

AWARDS

Legion Magazine and its related websites and products have been nominated for and/or received 31 national and international awards. These awards bring credibility and prestige to veteran's issues and Canada's military history, boost staff morale, attract new talent and offer networking opportunities that have resulted in ad sales – not to mention free promotion.

CONCLUSION

I move acceptance of this report as presented.

ITEM 11: LEGION NATIONAL FOUNDATION

BOARD OF DIRECTORS

D. Flannigan - Chair
G. O'Dair - Vice-Chair
B. Burnham - Director
L. Murray - Director
P. Kavanagh - Director

S. Clark - Executive Director

S. Laprade - Director of Development

D. Martin - Secretary

GENERAL

This report is provided for the information of the Dominion Executive Council. The Foundation's Board of Directors last met on 4 June 2021.

Appointment of New Board Member

The Legion National Foundation Board of Directors appointed Andrea Siew to the Board. Ms. Siew brings a wealth of knowledge and invaluable experience to the LNF. Andrea is a passionate advocate for Veterans and their families. She is a welcomed addition to the Board.

The Legion National Foundation Board of Directors is scheduled to meet in Fall 2021.

This report is provided for the information of the Dominion Executive Council.

ITEM 13: DOMINION CONVENTION - LATE RESOLUTIONS

There are 2 (two) late resolutions submitted.

- a. Support for Canada's Indigenous Community
- b. Creation of an independent Office of the Inspector General of the CAF and DND (see D&S Committee report)

RESOLUTION FOR SUBMISSION TO DOMINION CONVENTION

2021

COMMAND	BRANCH
DEC	

SUBJECT: Support for Canada's Indigenous Community

DOMINION COMMAND NO:

WHEREAS Canada's military heritage includes service by thousands of Indigenous soldiers employed in every trade yet this historical awareness is lacking;

WHEREAS the contribution of Indigenous soldiers to Canada's past war effort is sometimes referred to as forgotten, for although in the First World War alone more than 4000 Indigenous soldiers served in uniform, 50 were decorated for bravery, hundreds were killed and thousands more injured, they experienced discrimination and a lack of appreciation and recognition for their service and sacrifice when they returned home to Canada and were deemed ineligible for supports provided to other Veterans;

WHEREAS over 3000 First Nations members served in uniform in the Second World War and hundreds served in the Korean War, with numerous decorations and citations awarded for bravery;

WHEREAS Indigenous military personnel continued to serve Canada through deployments with NATO during the Cold War, UN and multinational peace support operations, Afghanistan, the Canadian Rangers and unceasingly contribute greatly to Canada's rich military heritage;

WHEREAS after the Second World War, the unresolved injustices against Indigenous People started to receive some government and societal awareness;

WHEREAS from 1946-1948, this government awareness included hearings into the Indian Act by a Special Joint Committee of the Senate and House of Commons; the committee's final report called for an end of all separate First Nations education institutions yet the residential school system remained in existence until the 1990s;

WHEREAS in 2021, this societal awareness finally grew to a widespread understanding of the suffering, grief and indescribable heartbreak experienced within the Indigenous community stemming from the tragedy and devastating legacy of residential schools;

WHEREAS the horrifying loss of children and the discovery of remains at burial sites in Canada is overwhelming and that sorrow is shared throughout every corner of the country and in every facet of society;

WHEREAS the path to healing is a long one but it will start with our country's collective understanding, education and support;

THEREFORE BE IT RESOLVED that, given the requirement for Canada-wide unity of this national imperative and recognizing the importance of improving cultural and heritage awareness, understanding injustices and commemorating loss, The Royal Canadian Legion and all its commands, branches and members extends its unreserved support, however possible and appropriate, and in collaboration with First Nations, Métis and Inuit communities, to assist in this healing journey.

ITEM 14: MEDALS AND BARS

Normally we would present these medals and bars at the Dominion Convention but as the Convention is taking place virtually this year this is not possible. As a result, and in the name of expediency this presentation is being done by mail.

Name	Medal	<u>Bar</u>	Due
Tom Irvine	Past President Pin		August 2020
	Past President Medal		
Bruce Julian		1 st Vice President	August 2020
		Membership	August 2020
		RCEL	August 2020
		VCG	August 2020
Owen Parkhouse	Past Officer	Dominion	August 2020
		Councillor	August 2020
		VP	August 2020
		Public Relations	August 2020
Brian Weaver		VP	August 2020
		Sports	August 2020
Keith Andrews	Past Officer	Dominion	October 2021
		Councillor	October 2021
		Sports	August 2020
Terry Campbell	Past Officer	Dominion	September 2021
		Councillor	September 2021
		Membership	August 2020
Jill Carleton	Past Officer	Dominion	August 2020
Jili Carietori	Past Officer	Councillor	August 2020 August 2020
		VSS	August 2020 August 2020
		V33	August 2020
Marion Fryday- Cook	Past Officer	Dominion	May 2021
		Councillor	May 2021
		Membership	August 2020
		,	
Jerry Lava	Past Officer	Dominion	June 2021
_		Councillor	June 2021
		Sports	August 2020

Nathan Lehr	Past Officer	Dominion	August 2021
		Councillor	August 2021
		Public Relations	August 2020
Duane MacEwen	Past Officer	Dominion	May 2021
		Councillor	May 2021
		Membership	August 2020
Valerie MacGregor	Past Officer	Dominion	September 2021
		Councillor	September 2021
		Membership	August 2020
John Mahon	Past Officer	Dominion	August 2020
		Councillor	August 2020
		VSS	August 2020
		Poppy & Remembrance	August 2020
		Public Relations	August 2020
Kandys Merola		Poppy & Remembrance	August 2020
Kenneth Ouellet		Public Relations	August 2020
Garry Pond	Past Officer	Dominion	May 2021
		Councillor	May 2021
		Membership	August 2020

COMMITTEE			
Name	Medal	<u>Bar</u>	Due
Ronn Anderson		VSS	August 2020
John Cher	Past Committee	Dominion	August 2020
		Ritual & Awards	August 2020
Stephen Gallant		Public Relations	August 2020
Dave Gordon	Past Committee	Dominion VSS	August 2020
Glenn Hodge	Past Committee	Dominion Membership Poppy & Remembrance	August 2020 August 2020 August 2020
John Ladouceur		Poppy & Remembrance	August 2020

Sharon McKeown		Public Relations	August 2020
Chris Strong		Public Relations	August 2020
Joel Vansnick	Past Committee	Dominion	August 2020
		Ritual & Awards	August 2020

ITEM 15: MEETINGS AND INVITATIONS

<u>2021</u>

12-19 August	48 th Virtual Dominion Convention
14 August	TVS Command Convention
27 Aug – 2 Sep	American Legion Convention, Phoenix, AZ
17-19 Sept	NB Command Convention, Miramichi, NB
1 Oct (TBD)	Pay Committee Meeting
2 Oct (TBD)	SEO/Budget Committee Meeting
9-11 October	NS/NU Command Convention, Truro, NS
27 November	DEC Committee Meeting

<u>2022</u>

22-25 April	Dominion Cribbage, BR 02-015, Cochrane, AB
29 Apr – 2 May	Dominion Darts, BR 01-004, Chilliwack, BC
27 – 30 May	Dominion Eight Ball, BR 02-104, Innisfail, AB
17-19 June	MB & NWO Command Convention, Thunder Bay, ON
May TBD	AB-NT Command Convention, Stony Plain, AB
May TBD	ON Command Convention, North Bay, ON
21-22 May	QC Command Convention, Quebec City, QC
June TBD	BC-YT Command Convention, Nanaimo (Vancouver Island), BC
TBD	PE Command Convention, TBD
3-9 August	2022 Legion National Track & Field, Sherbrooke, QC (Competition dates: 5-7 Aug)
Sept TBD	RCEL Centenary Conference, London, UK
26 Sept	RCL-VAC Bilateral Meeting, Charlottetown, PE
27-29 Sept	Service Officer Professional Development (SOPD), Charlottetown, PE
17-19 October	CIMVHR Forum 2022, Halifax, NS
21-23 October	SK Command Convention, Melfort, SK

ITEM 16: REQUESTS FOR SUPPORT

a. Request for Support from Aboriginal Veterans Autochtones (AVA) in the amount of \$5,000 for special Commemorative Ceremony on 22 September 2021.

Mr. Robert Thibeau, CD President, Aboriginal Veterans Autochtones 1201 Atkinson Street Kingston, ON K7P 0E1



04 August 2021

Steven Clark
National Executive Director
The Royal Canadian Legion - National Headquarters
86 Aird Place, Ottawa, K2L 0A1

Dear Mr. Clark,

This is a one-time request for funding support.

Generally, the Aboriginal Veterans Autochtones (AVA) hold its Annual Ceremony of Remembrance on 21 June of each year. This is normally the Summer Solstice, which has great cultural significance to the Indigenous peoples. This year, due to the Covid pandemic, we were not able to have the Ceremony on this date as usual. This year is a special year which marks the 20th Anniversary of the unveiling of the National Aboriginal Veterans Monument. Because of this significant milestone, we plan to hold the Ceremony on 22 September 2021, which is the Fall Equinox. The change of the seasons is always of significance to the Indigenous community.

There is a cost to hosting a Ceremony, as we know the Legion is well aware. This year, AVA was not able to acquire any funding for the Ceremony from its usual sources which would include funding drives at Pow wow's and other events. We normally receive funding from an organization that receives grants, but the grants were not given out due to the pandemic. AVA is asking the RCL for one time financial support of up to \$5000.00 (Five Thousand) for this special Commemorative Ceremony.

We have invited the Governor General to this event, along with national Indigenous Leaders and local dignitaries. There have also been many Veterans groups invited, including as always, the RCL.

We are hopeful that the Royal Canadian Legion is able to assist in supporting this Ceremony to mark this significant milestone and to help to recognize the service of all Indigenous Veterans. If you have any questions about this request, please contact myself or the Program Coordinator, Mr. John Jewitt.

Miigwetch, Marsee, Merci, Qujannamiik, All our Relations,

Robert Thibeau, CD

ITEM 17: OTHER BUSINESS/CORRESPONDENCE

- a. Thank you letter from Canadian War Museum in regards to gift in support of In *Their Own Voices: Stories from Canadian Vetearns and Their* Families.
- b. Thank you letter from University of Alberta in regards to support of the Heroes in Mind, Advocacy and Research Consortium (HiMARC).
- c. The Dominion Vice President, Brian Weaver, presented the Dominion Treasurer with his Meritorious Service Medal Award

June 23, 2021

Thomas Irvine,
Dominion President
Royal Canadian Legion Dominion Command

Dear Mr. Irvine,

On behalf of the Canadian War Museum, I am delighted to extend our thanks and appreciation to the Royal Canadian Legion Dominion Command for the generous gift in support of *In Their Own Voices:* Stories From Canadian Veterans and Their Families.

The stories of Canadian men and women in service offer deep insight into war and combat, service and sacrifice, loss and grief, bravery, and courage. The Museum is proud to be undertaking this important project and together with your support, we will help ensure that we never forget their service, loss, and sacrifice. We look forward to providing updates on the program as it progresses.

The Royal Canadian Legion Dominion Command is an important and long-standing friend of the Canadian War Museum. We admire the excellent work you do, and we are privileged to receive your support.

Sincerely,

Caroline Dromaguet Director General

Canadian War Museum



ANNEX CC TO
Office With Dean
12 AUGUST 2021
3-48 Corbett Hall
8205-114 Street
Edmonton, AB T6G 2G4

July 7, 2021

Raymond McInnis & Freeman Chute The Royal Canadian Legion - National Headquarters 86 Aird Place Ottawa, Ontario K2L 0A1 RECEIVED
DOMINION COMMAND
JUL 12 2021

Dear Mr. McInnis & Mr. Chute:

Re: Resilient Parents...Resilient Communities Initiative

Over this past year, we have had to navigate significant changes to our daily lives and we are finding new ways to appreciate activities, places and people that continue to connect us. Through these challenging times, your passionate partnership and generosity is especially meaningful.

It is with sincere gratitude that we are writing to thank you for your support of the Heroes in Mind, Advocacy and Research Consortium (HiMARC) in the Faculty of Rehabilitation Medicine. At times like these, knowing that there are others that care about our community is humbling and inspiring.

Thank you for your generous support of our HiMARC initiative - Resilient Parents...Resilient Communities: Interventions to enhance resilience among veterans and their families. It is because of the Royal Canadian Legion, and its community of passionate donors, that we are able to continue to innovate and achieve excellence in serving our military, veterans, public safety personnel and their families.

Your leadership and commitment makes so much possible. Partners like you give us the best chances of success, move crucial research and innovation forward, and help us respond to the unprecedented challenges we face today.

Thank you, once again, for all that you do and continue to do in enhancing life through rehabilitation. Without your ongoing leadership, commitment and support, this would not be possible.

Sincerely,

Dr. Tammy Hopper, PhD, R-SLP, CCC-SLP

Interim Dean

Hoppen

Dr. Suzette Brémault-Phillips, OT, PhD

Desette Bremoult-Phillips

HiMARC Director

cc: Tammy Wheeler, Executive Director, Royal Canadian Legion – AB/NWT Command John Voyer, Assistant Dean, Development

COMRADES I HAVE BEEN GIVEN A SPECIAL TASK TO PREFORM TODAY.

COMRADE BARHAM -

SINCE 1975 YOU HAVE BEEN A MEMBER OF THIS GREAT ORGANIZATION. YOUR STELLAR PREFORMANCE AS OUR TRUSTED TREASURER, YOUR INVOLVMENT WITH BR. #264 KESSINGTON CALGARY, THE CARING FOR HOMELESS AND UNDERPRIVILEDGED KIDS IN THE CALGARY AREA AND THE CARIBBEAN ISLANDS, SPEAKS VOLUMMS OF THE KIND OF LEGIONNAIRE THAT YOU ARE.

YOUR FOUNDATION, ESTABLISHED AFTER THE PASSING OF YOUR OLDEST DAUGHTER WHITNEY DEDICATED ITSELF TO BUILD SIX PLAYGROUNDS FOR UNDERPRIVILEGED CHILDREN IN THE CARIBBEAN IN WHICH YOU WERE EVEN MADE AN HONORARY CITIZEN OF DOMINICA FOR YOUR CHARITY WORK.

YOUR FOUNDATION ALSO HAS PROVIDED MUCH NEEDED EQUIPMENT FOR THE STARS AIR AMBULANCE IN CALGARY AND DONATED MONEY TO THE CALGARY BRAIN INSTITUTE. YOU ARE CURRENTLY WORKING ON THE DEVELOPMENT OF A FAMILY ASSISTANCE PROGRAM WITH THE CALGARY HEALTH AUTHORITY.

COMRADE MARK BARHAM YOU HAVE DEMONSTRATED THE FINANCIAL WISDOMS TO GET DOMINION COMMAND OUT OF A DEFICIT MODE INTO A SURPLUS IN ALL DEPARTMENTS AND TO THIS DAY, COMRADE MARK, YOU HAVE REMAINED STEADFAST IN CONSTRAINT WITH RECOMMENDATIONS TO THE BETTERMENT OF ALL OF THE DOMINION COMMANDS FINANCES.

I COULD GO ON AND ON ABOUT YOUR COUNTLESS ACHEIVMENTS BUT WILL CUT THIS SHORT.

THEREFORE, COMRADE MARK, WITH THE SUPPORT OF DEC AND THE BLESSING OF THE R & A COMMITTEE, I HAVE THE EXTREME PLEASURE TO PRESENT YOU WITH YOUR MERITORIOUS SERVICE MEDAL AWARD.