

MINUTES OF THE DOMINION COMMAND File: 23:1 MEMBERSHIP COMMITTEE MEETING OF THE WHOLE

<u>June 22, 2022</u>

In Attendance:	Owen Parkhouse-Valerie MacGregor-Terry Campbell-Rosalind Larose-Duane MacEwen-Raymond Harding-Lizz Lindsay-Carol Pedersen-Darren Reid-Mark Rogers-Dave Velichko-Barry Young-Joan Wright-Randy Hayley-Amanda Black-Marion Fryday-Cook	Chair Vice-Chair Member Member NB Prov Mem Chair TVS Mem Chair SK Prov Mem Chair OSI Mem Chair OSI Mem Chair ON Prov Mem Chair BC YK Prov Mem Chair BC YK Prov Mem Chair BC YK Prov Mem Chair MB NWO Prov Mem Chair Committee Coordinator Asst. Committee Coordinator Member
Regrets:	Marion Fryday-Cook Shirley Hodder -	
	Lorne MacDonald -	NS NU Prov Mem Chair
	Garry Pond -	Member
	Sandra Routledge -	QC Prov Mem Chair

1. INTRODUCTORY REMARKS

The Membership Committee of The Whole convened via Zoom on June 22, 2022, at 14:00 hrs. The Chair welcomed all attendees highlighting the new provincial members joining our meeting for the first time.

3. FRIENDS OF THE LEGION

The Committee Chair discussed the background information behind the Friends of The Legion program.

The Coordinator reviewed the main points of the program to be presented to DEC.

- Friends of the Legion is not a new Legion Membership Category
- Friends of the Legion is a more formal association between the Legion and nonmember supporters of the Legion
- It is being recommended to complement our overall Legion growth strategy
- The objectives are to:
 - 1) Formally grow the Royal Canadian Legion base of supporters who are currently not interested in a traditional Legion membership
 - 2) Communicate regularly with a greater audience regarding Legion news/updates
 - 3) Create a highly targeted non-member list for future considerations
 - 4) Introduce a new revenue stream
- Initially Friends of the Legion will be <u>highly targeted</u> and only be offered online directly to non-members who donate online to the National Poppy Fund or purchase online through the Supply Store.
- Friends of the Legion will <u>not</u> receive any of the benefits of a regular Legion membership (no membership card, Legion Magazine, entry to local Branches, access to MemberPerks or Member Benefit Partners). A lapel pin to be explored to see if cost effective.
- Pricing to be set at \$19.99 per year
- Friends of the Legion to be renewed annually
- Friends of the Legion only available to non-Legion members
- Return on Investment of less than 1 year
- If approved by DEC in November, implementation planned for Fall 2023

The program will be presented to DEC at the November meetings.

ACTION: COMMITTEE COORDINATOR

4. MISC UPDATES

The Assistant Coordinator updated the group on the following administrative items.

- The 2023 renewal stickers will be mailed to all Branches the last week of August via Canada Post. The Branch will receive a 2023 sticker for all members processed in the membership system for 2022 up to the end of July 2022.
- Notifications are being sent to Branches regarding outstanding Branch per capita tax amounts
- The Digital Membership Card will be launched this Fall
- All 2022 Branch rates have been copied over to 2023 allowing members to continue joining and renewing online for their local Branch

5. ROUND TABLE DISCUSSION

- If seeking Legion volunteers, consider students as they are required to complete community service hours for high school graduation.
- Investigating additional PR for one of the first awards of an Honorary Life Membership to a Silver Cross spouse or parent recipient
- Dominion Membership creating user guide videos for portal processing completed this Fall
- Consideration for a National Legion Week to be brought to DEC to be discussed further as a tool for Nationally coordinated membership drives
- Some Commands looking to develop youth membership program

6. NEXT MEETING

The next meeting will take place late September or early October. Date TBD.

7. CLOSING

The Chair thanked all for their participation. The meeting concluded at 15:20 hours.

Owen Rackhouse M

Owen Parkhouse, Chair

Randy Hayley, Coordinator